EAST HAMPSHIRE DISTRICT COUNCIL PENNS PLACE PETERSFIELD HAMPSHIRE GU31 4EX



Telephone: 01730 266551 Website: www.easthants.gov.uk

# **CABINET AGENDA**

Date: Wednesday 28 January 2015

*Time:* 6.30 pm

Venue: Council Chamber, Penns Place, Petersfield, GU31 4EX

**Membership:** Councillor F Cowper (Chairman)

Councillors J Butler, N Drew, A Glass, J Gray, M Maynard, R Millard (Vice-Chairman), B Mouland, D Phillips and G Shepherd

The business to be transacted is set out below:

Jo Barden-Hernandez Service Manager – Legal & Democratic Services

Date of Publication: 20 January 2015

Contact Officer: Penny Milne 023 9244 6234 Email: penny.milne@easthants.gov.uk

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PART	1 (Items open for public attendence)	
1	Apologies for Absence	
	To receive apologies for absence from members present.	
2	Chairman's Announcements	
3	Minutes	
	To approve the minutes of the meeting of the Cabinet held on 6 November 2014 and the extraordinary meeting of the Cabinet held on 9 December 2014.	
4	Declarations of Interest	
	To receive and record any declarations of interest from members present in respect of any of the various matters on the agenda for this meeting.	
5	Urgent Matters	1 - 6
	To note the following urgent decisions taken under Standing Order 46:	
	(i) Emergency Replacement of Holybourne Village Hall's Boiler.	
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#### 14 Exclusion of the Press and Public

RECOMMENDED that the press and public be excluded from the meeting during consideration of the following item as:

- (a) it is likely, in view of the nature of the business to be transacted, or the nature of the proceedings, that if members of the public were present during that item there would be disclosure to them of exempt information as specified in Part 1 of Schedule 12A (as amended) to the Local Government Act 1972; and
- (b) in all the circumstances of the case, the public interest in maintaining the exemption outweighs the public interest in disclosing the information.

#### Item 15 – Urgent Matters (Confidential)

Paragraph 3 - Information relating to the financial or business affairs of any particular person (including the authority holding that information).

# PART 2 (Confidential Items - closed to the public)

#### 15 Urgent Matters (confidential)

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To note the following confidential urgent decision taken under Standing Order 46:

(i) Virement from Asset Maintenance Reserve to Property revenue budget.

#### **GENERAL INFORMATION**

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#### Internet

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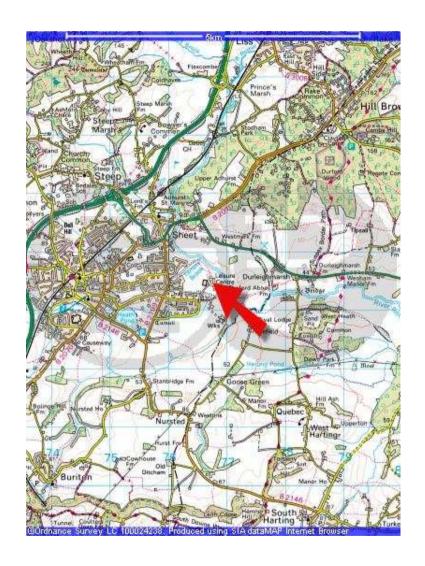
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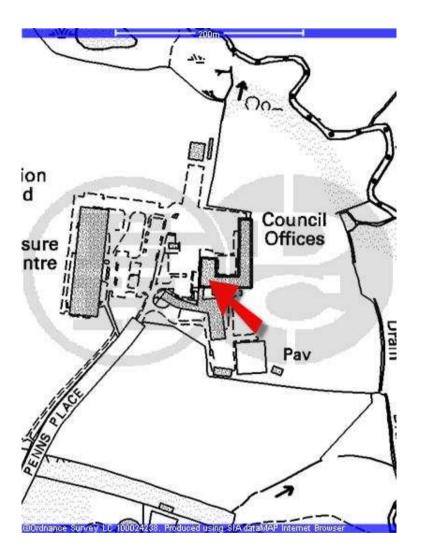
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### EAST HAMPSHIRE DISTRICT COUNCIL

Cabinet

28<sup>th</sup> January 2015

## EAST HAMPSHIRE COMMUNITY INFRASTRUCTURE LEVY (CIL).

Report by Portfolio Holder for Planning

FOR DECISION

Portfolio: Planning

**Key Decision: Yes** 

### 1.0 Purpose of Report

1.1 To recommend submission of the proposed EHDC Community Infrastructure Levy Draft Charging Schedule (DCS), Regulation 123 List, Proposed CIL Submission Statement and supporting procedures for examination by an independent examiner in accordance with regulation 19 of the Community Infrastructure Levy Regulations 2010 (as amended).

#### 2.0 Recommendation

- 2.1 It is recommended that Cabinet agree to:
  - 1. Approves the CIL Draft Charging Schedule (DCS) Consultation Document and supporting documentation as set out below for submission to examination in accordance with Regulations 18 of the Community Infrastructure Levy Regulations 2010:
    - a. CIL Viability Assessment (March 2014, November 2014 Addendum and January 2015 update)
    - b. Draft Regulation 123 list
    - c. Draft IDP
    - d. Submission Statement
    - e. Additional Statement regarding Instalment policy
  - 2. Gives delegated authority to the Executive Head of Planning and Environment, in consultation with the Portfolio Holder for Planning, to:
    - a. Make any necessary minor drafting amendments to the documents listed in recommendation 1 prior to submission.
    - b. Take any necessary actions on behalf of the Council in order to enable the Council to deal with the preparation and publication of the DCS and supporting documents prior to the commencement of the examination.
    - c. Take any necessary actions on behalf of the Council in order to enable the Council to deal with the preparation of the DCS and supporting

- documents and make any necessary amendments in response to the public consultation prior to submission of documents and information to the examiner in accordance with Regulation 19 of the Community Infrastructure Levy Regulations 2010.
- d. Submit the draft charging schedule and necessary supporting documentation to the examiner, make available the submission documentation and give notice to those persons who requested notification of the submission in accordance with Regulation 19 of the Community Infrastructure Levy Regulations 2010.
- 3. In exercising this delegation, the Executive Head shall, in consultation with the Planning Portfolio Holder, determine whether it is appropriate to obtain the views of DPP, if so, the Executive Head shall convene a meeting of DPP as appropriate and necessary in the lead up to, during the CIL Examination and up to the point of adoption by Council.

### 3.0 Summary

- 3.1 CIL will largely replace S106 agreements This is national and very complex legislation that comes into effect in April 2015. If CIL is not in place by April 2015 then the Local Planning Authority's ability to secure contributions towards infrastructure requirements generated by new development are restricted to pooling of up to 5 development S106 agreements for any new infrastructure (backdated to April 2010).
- 3.2 The first part of getting CIL in place is the CIL Charging Schedule. The basis for CIL is viability; the economics of development in different geographical areas of the District is tested by independent consultants using evidence based on RICS technical development costs. The CIL Charging rates are set at the maximum that could be collected whilst maintaining the viability of development through a £ per square metre (SqM) charge.
- 3.3 In order to secure a CIL Charging Schedule it is necessary to prove that there is an infrastructure funding gap. The Infrastructure Delivery Plan (IDP) is the mechanism that shows that there is a funding gap in East Hampshire.

  Government recognises that CIL will not pay for all the necessary infrastructure.
- 3.4 Two 6 week periods of public consultation have already taken place on the early draft CIL Charging Schedule and Members of DPP have been kept up to date with the proposals in the previous consultations. The next stage is the Submission of the Draft Charging Schedule for Examination.
- 3.5 As the National April 2015 deadline for CIL approaches there is urgency to progress this long running process and an Examination slot has been secured with the Planning Inspectorate (PINS) in March. Many other Councils will be seeking to get their CIL through Examination and so it would be good to be able to accept this PINS examination slot otherwise time will be lost when collection of contributions will be restricted.
- 3.6 The Draft Charging Schedule proposes charges of £180 per SqM north of the SDNPA; £100 per SqM south of the SDNPA; a 'CIL Island' around the key regeneration sites in Whitehill & Bordon and a £60 per SqM in Whitehill & Bordon outside the regeneration sites. Additional technical work is currently being

- undertaken to review the £180 charge at Alton relative to the £150 charge being proposed by the SDNPA for Petersfield.
- 3.7 The sums that could be generated by CIL whilst unlikely to meet all our community's infrastructure needs will be substantial; e.g. a standard 3 bedroom house of 80 SqM in the area north of the SDNPA would generate CIL of £14,400 towards infrastructure. In the southern parishes it would generate £8,000 and in Whitehill and Bordon outside the regeneration area, £6,000. With around 5,300 homes yet to get planning permission and so liable to CIL in the future this could generate about £53m over the plan period or about £4m p.a.
- 3.8 In summary therefore we must adopt the CIL for the collection of contributions towards infrastructure, the sooner we have the Charging Schedule in place the less contributions are likely to be lost.
- 3.9 The Council must be confident that the CIL Charging Schedule maximises the funds that it can secure for the necessary infrastructure for our communities; it must not undermine development viability. The calculation of the CIL charge is based on exhaustive viability testing and the Draft Charging Schedule is recommended to be approved by Cabinet for Submission to Examination. Following Examination the CIL will be brought back to Cabinet and Council before it can be implemented.
- 3.10 For comparative purposes the following table shows how neighbouring Authorities compare to East Hampshire in terms of CIL charges:

Local Authority	Sub Area	CIL Rate (Per square metre)
East Hampshire District Council	Northern Parishes	£180
	Southern Parishes	£100
	Whitehill & Bordon	£60
	W & B Regeneration area	£0
Winchester City Council	Rural Areas	£80
	City	£120
	Strategic Allocations	£0
Havant Borough Council	General	£80
Fareham Borough Council	General	£100
Basingstoke and Deane	Rural Areas	£150
Borough Council		
	Basingstoke Town	£70
	Strategic Allocation	£0
Hart District Council	SW Hart	£250
	Central Hart	£175
South Downs National Park	Rural areas	£200
	Petersfield	£150
	Liss	£100

#### 4. Policy

4.1 Legislation was introduced in the Planning Act 2008 to allow Local Authorities to introduce a CIL. A CIL allows local authorities to raise funds on a pro-rata (£per m2 of net new development) basis on development projects in their area towards

infrastructure provision. The regulations came into force on 6th April 2010.

4.2 Commitment to the introduction of an EHDC CIL is set out in the supporting text to policy CP32 – Infrastructure and Developer Contributions, of the Core Strategy (para 10.3). The Council has approached the production of CIL in accordance with its planning policy framework as set out in the Core Strategy, which was formally adopted by Council in May 2014.

### 5. Background

- 5.1 The Council previously consulted on a Preliminary Draft Charging Schedule (PDCS) in May and June of 2014 in accordance with Regulation 15 of the CIL Regulations 2010. The Council consulted in accordance with Regulation 16 of the CIL Regulations 2010 in November and December 2014.
- 5.2 The PDCS and DCS are the first and second statutory stages in preparing a CIL as set out in the regulations. This is followed by an Independent Examination prior to adoption of the final Charging Schedule by Full Council. Members will be aware that as of 6th April 2015 or at the point of adoption of a CIL, S106 planning obligations, used to secure contributions from developers towards local infrastructure, will be curtailed predominantly to 'on-site or immediately related' mitigation only. As a result, the ability to use S.106 accumulated from several schemes will be greatly curtailed to only allowing the pooling of contributions from five S106 agreements towards a 'type of infrastructure or project'. Consequently, the only effective means of 'pooling' contributions from development towards off-site infrastructure will therefore be via the CIL.
- 5.3 It is therefore important that East Hampshire, following the adoption of the Core Strategy, moves forward with its CIL. The programme for adoption of CIL is as set out in the council's published Local Development Scheme. Levy rates are set out in a 'Charging Schedule' (Attached as appendix 1). In order to ensure the CIL is in place prior to 6th April 2015 (when S.106 agreements will be greatly curtailed), it is important that submission of the Draft Charging Schedule and supporting documentation is carried out before the end of January 2015. The process of consultation and submission has been curtailed because of the need to adopt the JCS and undertake the two 6 week consultations after that adoption and comply with the Governments timescale of CIL having to be in place by 06 April 2015.

#### 6. Submission Documents

- 6.1 For the purposes of this stage in preparation of CIL it is proposed to submit the following documents (see appendices):
- CIL Consultation Document / Draft Charging Schedule and CIL Maps (Appendix
   1)
- CIL Justification Paper (The Adams Integra Report and Addendum Report (Appendix 2)
- Draft Regulation 123 list (Appendix 3)
- Draft Infrastructure Delivery Plan (Appendix 4)
- Procedural policy statement for Instalments (Appendix 5)
- > The Consultation responses to Consultation 1 (Appendix 6)
- The Consultation responses to Consultation 2 (Appendix 7)

#### 7. The Issues

### Relationship of CIL to S106 agreements

- 7.1 The principal means of securing contributions towards on and offsite infrastructure from developers is currently by S106 agreement. S106 agreements can be complex and time consuming to negotiate and write as contributions should be agreed on a site by site basis. The infrastructure being funded by the S106 contributions also has to be 'reasonably related' geographically. Consequently many, particularly small scale development sites do not currently contribute at all to local infrastructure as it is impractical to negotiate S106 on the many small scale developments that take place and technically the council is prevented from 'pooling' contributions from across the district to fund strategic infrastructure requirements.
- 7.2 The advantage of the CIL regulations is that it allows the charging authority to charge developers on a pro-rata (£per m2) basis and pool receipts towards infrastructure.
- 7.3 Charges can be applied to new net development upward of a single dwelling or 100m2 of floorspace. Self build dwellings as defined by and meeting criteria set out at Regulations 54A-D (2014 CIL regulations), residential extensions and annexes are exempt from CIL charges. Developments granted planning permission (with signed S106 agreements) prior to the date that the Council implements CIL charges will not pay CIL.
- 7.4 The CIL Regulations require that upon adoption of a CIL, local authorities cease to use Section 106 agreements as the principal mechanism of securing developer contributions towards new off-site infrastructure. Section 106 planning obligations will therefore accordingly be scaled back to cover predominantly the provision of on-site specific measures (including green infrastructure, public open space and affordable housing) and immediately related infrastructure (e.g. local highway access / safety improvements and offsite POS), required to mitigate the impact of development. In East Hampshire, most major developments will therefore continue to have S106 agreements (for affordable housing and public open space) and (with the exception of the New Community at Whitehill and Bordon) pay CIL.

#### Local communities

7.5 CIL (Amendment) Regulations 2014 requires that 15% of CIL receipts capped at £100 per existing household (within the parish) per year, or 25% uncapped, where there is a Neighbourhood Plan in place, is passed back to Parish and Town Councils or Community Councils. Parish and Town Councils (or the Local Authority where there is no Parish or Town Council) will be able to spend these receipts from development carried out in their locality on the provision, improvement, replacement, operation or maintenance of infrastructure; or anything else that is concerned with addressing the demands that development places on an area. Unlike the local authority, parish and town councils are not constrained by the spending priorities as set out in their Regulation 123 infrastructure list. DCLG Guidance (Feb 14) explains that local communities may spend their element of CIL on affordable housing and developing a Neighbourhood Plan. They will also be expected to discuss and liaise with the charging authority and neighbouring Parish and Town Councils on spending

priorities. They are also required to account for the way CIL receipts are spent on an annual basis.

### Justifying the introduction of a CIL

7.6 The regulations require that charging authorities justify to an Independent Inspector the need to introduce CIL in their area. Emerging best practice following the successful adoption of CIL by other authorities indicates this has been undertaken by simply setting out the principal infrastructure requirements of the area, their estimated cost and known existing funding. The Infrastructure Delivery Plan (November 2014 update- Appendix 4), was previously published as evidence to DCS Consultations is an update of the IDP used to support the JCS through Examination in Public, provides this necessary background information. Thereby a 'funding gap' can be shown as the justification for needing to make a charge.

### Infrastructure funding

- 7.7 The regulations require that charging authorities should 'aim to strike an appropriate balance' between the need to fund infrastructure and ensuring development remains viable. This should be evidence based and explain how the proposed levy rates will contribute towards implementation of the 'plan' and support development in the area. It is not expected that CIL receipts will be sufficient to fund all infrastructure needs. CIL will continue to be one of a range of possible funding sources for infrastructure including Central Government grants, City Region Deal, New Homes Bonus, prudential borrowing etc and will support the continuation of S.106 agreements where these remain relevant and necessary.
- 7.8 The regulations also require that the charging authority sets out on its web site what it intends to spend CIL receipts on (known as a Regulation 123 list). S106 receipts (existing S106 agreements signed prior to implementation of the CIL are unaffected) will not allowed to be spent on items on this list. Furthermore it is not intended that CIL receipts will be the only source of funding for such items. The authority is also not compelled to spend receipts on these items. A Draft Regulation 123 list is set out at appendix 3. Charging Authorities (EHDC) can spend CIL receipts on the 'provision, improvement, replacement, operation or maintenance of infrastructure'.
- 7.9 CIL receipts will therefore be collected corporately and the Council will need to decide what they are spent on according to the provisions and exclusions of the Regulation 123 list, via the capital programme decision-making and funding processes. The regulations require that the Council reports the £amount that was raised and what it was spent on annually. The Regulation 123 list can be reviewed and amended on as frequent a basis as the charging authority sees fit, subject to 'appropriate public consultation'. Typically, other authorities have stated an intention to review the Regulation 123 list on an annual basis. A review of the charging rates can also be undertaken, but this would involve the Council undertaking the CIL production process again. The CIL / S106 Guide therefore suggests that market and build cost indicators are monitored annually in order to inform the necessity to undertake a full review of rates or in any event the rates should be reviewed every three years.

### Setting Charges

- 7.10 The regulations require that charges are set according to development viability evidence (the conclusions of the Viability Assessment see supporting background paper at appendix 2). Charges should accordingly ensure that most development remains viable. The Viability Assessment applies a standard valuation methodology (residual land value), taking account of development scenarios common to East Hampshire and the application of the council's planning policy framework requirements (such as 40% affordable housing, 35% at Whitehill and Bordon) including its mix and type, and the council's sustainable construction design policy for a range of land-uses. The regulations allow CIL charges to be differentiated by type, scale of development and by 'zone' (geographic area). Guidance also now makes it clear that LAs should viability test strategic sites and should test against target AH rates (40/35%).
- 7.11 In summary, the Viability Assessment (VA) cannot test all development scenarios in all locations, therefore its conclusions represent generalisations and there will no doubt be exceptions to the rule. The VA supporting the Draft Charging Schedule (Nov 2014) concluded that market conditions whilst relatively weak were likely to improve year on year. In setting a draft charging schedule the council sought to establish charges that reflects the viability of land uses across the District. This resulted in a three zone CIL for residential – recognising the difference between viability in communities of the north. Whitehill and Bordon and the southern parishes. The viability assessment has been revised to assess whether small residential sites that fall below the affordable housing threshold can withstand a higher charge. A single CIL charge irrespective of location was proposed for the other uses as set out below. It was also not proposed to levy a charge on all other uses, such as industrial, office, leisure and educational and other institutional buildings as the assessment showed marginal or negative viability in the current market conditions. This was broadly in line with adjoining authorities. The CIL Charges consulted on in November and December 2014 are set out as follows:

Residential Use	CIL in £/sq m
Residential (Land north of SDNP excluding	£180
Whitehill and Bordon)	
Residential Sheltered Housing (C3 Residential	£40
accommodation with some communal facilities	
age restricted	
Whitehill and Bordon (Excluding Green-Town)	£60
Whitehill and Bordon (Green-Town)	£0
Land south of SDNP (The Southern Parishes)	£100

Non- Residential Use	CIL in £/sq m
Hotels	£70
All Retail	£100
Any other non-residential development	£0

7.12 Consultation on the PDCS was carried out between May and June 2014, it received 35 responses these comprised broadly:

- Residential Developers. These respondents generally are seeking clarity / confirmation of assumptions used in the viability assessment, including ensuring abnormal costs, fees and contingency costs are taken fully into account.
- Specialist Housing providers represented by Planning Bureau and McCarthy and Stone. These respondents generally point out the particular nature of such flatted schemes which involve ancillary uses, higher build costs and cash flow risks.
- Hoteliers. These respondents generally sought clarification on assumptions made about the viability of hotel developments if a CIL levy were charged and the consequent impact on tourism
- Other responses were generally from organisations that wish to be represented on the Regulation 123 list and Parish and Town Councils. A detailed summary of responses can be found at appendix 6 and 7.
- 7.13 In response Adams Integra (viability consultants) were re-engaged. Further research on sales values and build costs has been carried out, as well as meetings with developer representatives. The research has shown an increase in sales values, but some further inflation in build costs and fees is also assumed.
- 7.14 Adjustments to some of the assumptions with regard items like abnormals, sales rates, contingencies and fees have also been undertaken with particular regard to the Strategic Sites. Further work with regards affordable housing tenure mix, values and space standards has also been undertaken to test previous assumptions. In addition, in accordance with the DCLG guidance 2012, strategic site viability at Whitehill and Bordon.
- 7.15 The viability testing also considered sheltered housing and extra-care in the C3 use class. Primarily, due to higher build costs of typically flatted schemes and provision of communal facilities, slower sales rates and affordable housing requirements (often via a commuted sum) and the often brownfield nature of these schemes viability showed that these schemes are not currently able to take a CIL charge.
- 7.16 The second consultation was undertaken between November and December 2014. There were 22 responses to the second consultation. The results of that consultation are attached as appendix 7 to this report. The main issues are:
  - Developers representative remain concerned at the CIL levels proposed are too high, comparison was made with Authorities around EHDC where CIL rates are marginally lower, particular concern was expressed about the potential impact on viability if the Alton Sports Centre contribution remained to be charged on top of CIL. The viability conclusions are being sensitivity tested and any changes to the proposed rates will be reported. As a matter of clarification CIL will replace S106 negotiations in Alton and the surrounding area and the Alton Sports Centre contribution will NOT be levied when CIL is adopted.
  - DOI on behalf of the MOD at Whitehill and Bordon support the zero CIL
    charge proposed for the Whitehill and Bordon regeneration area but suggest
    it covers the whole of the regeneration area rather than the 4 main planning
    applications as proposed in the CIL map inset. In addition they remain
    concerned at the terminology used and also the confusion over whether CIL

will be charged on non-residential uses in the Whitehill and Bordon area. In response the Zero CIL zone is configured so that the 4 main applications in the regeneration area are covered by S106 agreements (to avoid the pooling impact) and not the whole of the regeneration area identified in the JCS. In addition terminology will be clarified in the submission DCS. Finally the Zero CIL zone should deal with all development by S106 agreement and the DCS will be refined to cover this.

- Concern has been expressed at the CIL levels proposed now that the Government has relaxed the rules regarding the imposition of affordable housing and other contributions on smaller schemes (of 10 units or less generally and 6 or less in designated rural areas). This matter is being tested and the results will be reported when available.
- General clarification is needed on other policies needed to support the CIL rates and these are attached to this report and will be submitted for examination if agreed.
- 7.17 A key issue for the council is to understand the impact of CIL in relation to the existing system of S106 agreements. It is difficult to make a precise comparison given the complexity of S106 agreements and the distinction of on and off-site mitigation. However, the following should be considered:
  - From April 2015 S106 will be restricted. Therefore without CIL it would not be
    possible to raise developer contributions towards offsite strategic
    infrastructure such as the rapid transit scheme or primary school education
    from new development sites.
  - A typical 3 bed house is approximately 85m2. Such a dwelling would therefore be charged £8500 in the southern parishes, £5,100 in Whitehill and Bordon outside the zero CIL zone and £15,300 in the northern parishes. This represents about 5-10% of a typical build cost.
  - 15-25% of CIL receipts will be passed back to local communities. Failure to implement CIL would therefore mean that local communities would not benefit from these funds.
  - It is estimated that approximately 50 -100 new dwellings (that would have attracted Affordable Housing and S106 contributions) predominantly on small sites will be removed from such an obligation by the November changes to thresholds, these schemes are granted permission in East Hampshire per year, they would have contributed AH and other contributions. A special CIL rate for smaller schemes will therefore raise between £200k- £700k per annum from these developments (before P&TC % and administration expenses).
  - On medium sized residential sites where most contributions are towards offsite items such as education, transport and open space, the impact, (following a review of existing S.106 data) of the introduction of CIL is expected to be fairly neutral.
  - On major mixed use sites such as the Core Strategy, Whitehill and Bordon Regeneration area the overall 'pot' for infrastructure contributions, remains the same whether taken through S106 and or a CIL. This sites will be required to provide large on-site infrastructure packages, including primary schools, community facilities and open space etc. through S106 agreements.

### Revised Charging Schedule

7.18 Further checking is being undertaken in terms of the viability of the proposed charges. Any amendments to the charging levels will be reported to Cabinet. However in order to clarify some areas respondents found confusing the following revised charging schedule is proposed:

Residential Use	CIL in £/sq m
Residential (Land north of SDNP excluding	£180
Whitehill and Bordon)	
Residential (Land north of SDNP excluding	TBA
Whitehill and Bordon) Sites of 10 dwellings or	
less or less that 1,000 square metres	
Residential Sheltered Housing (C3 Residential	£40
accommodation with some communal facilities	
age restricted	
Whitehill and Bordon (Excluding the regeneration	£60
area as shown on the CIL Map Inset)	
Whitehill and Bordon (Excluding the regeneration	TBA
area as shown on the CIL Map Inset)Sites of 10	
dwellings or less or less that 1,000 square metres	
Whitehill and Bordon Regeneration area as	£0
shown on the CIL Map Inset	
Land south of SDNP (The Southern Parishes)	£100
Land south of SDNP (The Southern Parishes)	TBA
Sites of 10 dwellings or less or less that 1,000	
square metres	

Non- Residential Use	CIL in £/sq m
Hotels	£70
Hotels in the Whitehill and Bordon Regeneration	£0
Area as shown on the CIL Map Inset	
All Retail	£100
Retail in the Whitehill and Bordon Regeneration	£0
Area as shown on the CIL Map Inset	
Any other non-residential development	£0

### Other Supporting CIL Documents

- 7.19 Members should note that Affordable Housing and chargeable buildings used by charitable organisations have mandatory exemption from the charge.
- 7.20 Members should also note that the Council can choose to allow relief from CIL charges for buildings used as an investment by charities and in 'exceptional circumstances' where the CIL charge would mean a development was rendered unviable. In both instances the authority would have to be content that by allowing relief it would not infringe state aid rules. It is not proposed to extend relief from CIL in these circumstances at this time as it is not considered that it would provide any significant practical benefit to developers and charitable organisations in East Hampshire.

#### 8. Consultation

8.1 The CIL process requires 2 public consultations, in addition the Council has consulted stakeholders on the updating of its IDP. Member of DPP have been kept up to date following the adoption of CIL as a means of generating infrastructure provision through the JCS. Members have been made aware of the rates to be charged at DPP and through the consultation process. It is proposed that Cabinet approve the CIL rates for submission to examination and the results of the examination be reported to Cabinet and to Council for permission to adopt.

### Instalment Policy

- 8.2 If a charging authority wishes to offer the option of paying by instalments, it must publish an Instalments Policy. Although earlier regulations set out the phases for payment, it is now for the charging authority to decide when payments should be made. The phasing of payments varies considerably amongst those authorities who have already adopted an Instalments Policy, with Portsmouth City Council having adopted a very simple policy and Shropshire having adopted a more complex system based on the number of dwellings.
- 8.3 Feedback from developers so far has indicated that there are concerns that requirements for a large proportion of CIL liability to be paid up front will jeopardise delivery. The purpose of the Instalments Policy is to assist with cash flow issues through the life of a development. The Council has to balance this against receipts and the need to provide infrastructure to support growth.
- 8.4 The proposed EHDC Instalments Policy recognises the fact that it can be difficult, particularly for small developers, to pay large sums of money in one instalment soon after commencement of development. As such, the threshold for paying in only one instalment has been set at only £20,000. CIL payments of over £20,000 are then phased with payments required after certain periods of time. It will be necessary to provide detail of fines and interest charges for late payment before CIL is implemented.
- 8.5 The proposed policy has been based on policies adopted elsewhere and the feedback provided by developers. It is hoped that it provides an appropriate balance between recognising development cash flow constraints and contributing towards infrastructure. However, the regulations do allow for the policy to be reviewed, subject to notice and if it becomes apparent that the policy is not suitable, it will be possible to change it in the future.
- 8.6 The CIL regulations provide detail guidance on how to manage late payments and liability for developers who are unable to pay because of insolvency. This information will be set out in an easy to read and understand developer's guide, which will be published alongside the CIL Charging Schedule when it comes into effect on 1 April 2015.

#### **Exceptional Circumstance Relief**

8.7 The CIL Regulations also allow a charging authority to offer Exceptional Circumstances Relief or 'Levy Relief' in its area. Exemption is already available separately for charities and social housing. Allowing a period of Levy Relief is in the charging authorities gift.

- 8.8 Government has made it clear that CIL should remain the fixed charge on development, which is non-negotiable. This provides developers and infrastructure providers with certainty with regards to costs due and spending available, which allows strategic and local infrastructure to be properly management and invested in. Section 106 and 278 payment may also be required to secure site related transport, affordable housing and education contributions. Government has said that these contributions should be negotiated where viability is an issue.
- 8.9 A Levy Relief period is therefore not something that authorities should normally allow where applicants are citing viability issues. The Council's existing policies are flexibly and positively worded to allow negotiations to take place on to reduce S106 contributions, where viability is independently confirmed to be an issue.
- 8.10 In addition, the CIL rates have been set based on an Economic Viability
  Assessment and will be subject to examination. The figures set are based on upto-date costs and values, and take into account the current economic climate and
  difficulties and fluctuations in the market. The rates recommended in the District
  are considered very realistic and have been purposely set at lower levels that are
  actually viable to ensure there was no difficulty with viability.
- 8.11 Some developers may view Levy Relief as an opportunity to avoid paying CIL. This perception cannot be given any credence. Issues of viability for developments must be addressed when the developer purchases the land, the responsibility is on the developer to get his or her viability appraisal right and only pay the landowner what the site is worth to produce normal profit and provide shareholders with their expected rate of return. It is not the role of the Council to generally or randomly allow Levy Relief because landowners expectations are inflated and developers pay too much for land. Portsmouth is one authority that have allowed this, and officers have stated that in hindsight this was not necessary and has lead to lengthy and costly negotiation on viability on schemes varying from 1 to 100 new units.
- 8.12 Officers, therefore recommend that the Council do not allow Levy Relief to be applied when the Charging Schedule comes into effect. An independent government inspector, who will assess whether the CIL rates are realistic and viable for developments in EHDC and the policies are in place to allow S106 to be negotiated, will approve the Council's Charging Schedule. Whilst the Regulations provide for Levy Relief to be allowed at any point in the future, that must be in extremely rare instances where the Council agree to allow a period of Levy Relief temporarily to allow a critical scheme to come forward in accordance with the CIL regulations. However there is potential within the regulations to allow in lieu provision in place of the financial contribution. The Council will consider in lieu proposals only in exceptional circumstances but will use its best endeavours to ensure that the best possible infrastructure provision is the result of this consideration.
- 8.13 The details of this relief is found in the CIL Regulations and guidance documents on Communities and Local Governments website. This information will also be set out in an easy to read developers guide, which will be published alongside the CIL Charging Schedule when it comes into effect on 1 April 2015.

### 9. Options

- 9.1 The Council could choose not to implement a CIL and continue to rely on S106 agreements to seek developer contributions towards infrastructure required to support growth. However, it has never been considered practical to seek to negotiate such contributions from the many small developments that take place annually in East Hampshire and only 5 S106 agreements can be utilised towards a project or type of infrastructure after April 2015. Not implementing a CIL would therefore mean that the Council continues to forego potential funding from the new dwellings that currently make no contribution towards new infrastructure, our communities would be denied the 15 or 25% of CIL receipts, and it would jeopardise S106 funding for infrastructure from new major developments towards types of infrastructure or projects where more than 5 such agreements have already been sought.
- 9.2 Managing future development is identified as one of the Council's corporate aims. Implicit in this is ensuring that existing and new developments have the necessary social and environmental infrastructure and services to ensure they are sustainable. As of April 2014 CIL provides the only practical way of pooling financial contributions from new development (other than the strategic sites) towards the provision of off-site strategic infrastructure. Business will also benefit from infrastructure provided as a consequence of funds raised through the CIL. The Members of DPP have been working with officers in preparing the DCS and supporting documentation. The Council has undertaken the processes necessary post adoption of the JCS and now recommends a CIL charge and supporting documents to members for approval to submit for examination.

### 10. Implications

#### 10.1 Resources

- 10.1.1 The Council Plan identifies the pressure of housing growth as a key challenge. Managing future development is identified as a priority area. The Council has made the necessary financial provision to cover work so far on the Core Strategy. However, it is important to recognise that any new developments will bring potential liabilities for new services and infrastructure. The funding of these will need to be considered in future years' budgets and capital programmes. CIL is required to be spent on infrastructure and thereby will form one such funding stream. Implementation of CIL has implications for determining the CIL liability of each development, the calculation of and collection of payments from owners/developers, and the sharing of proceeds with appropriate local communities. This will require the identification of resources to ensure the necessary administrative software packages and trained staff are in place by April 2015 or at the point of adoption. The planning service has prioritised staff to investigate these costs.
- 10.1.2 CIL Regulations allow Local Authorities to use up to 5% of CIL receipts for the administration of the levy and 15% (25% in areas with a Neighbourhood Plan) are required to be paid to the appropriate Parish / Town Councils. The Council will also need to recognise that there will be a consequential future reduction in S106 contributions. There will also be restrictions on future S106 receipts can be used once the CIL is implemented (see para 6 above). This will have implications for the Capital Programme financing Plan 2015/16 onwards. There will also be a

reduction in income from S106 fees which will impact on the revenue budget for 2015/16.

### 10.2 Legal

- 10.2.1 Regulation 122 of the CIL Regulations 2010 restricts the use of planning obligations to where it is necessary, directly related and fairly and reasonably related in scale and kind to the development. These provisions restrict the potential for pooling contributions towards strategic off-site infrastructure. Regulation 123 further restricts the scope for pooling planning obligations to the use of only 5 S106 agreements towards a project or type of infrastructure as of April 6th 2015.
- 10.2.2 Regulation 123 allows local authorities to specify what infrastructure it intends to spend CIL receipts on (via a Regulation 123 list) thereby breaking the link between the site and the infrastructure item (i.e. not having to be 'directly related). CIL therefore provides the only practical means of pooling contributions from development across the district towards strategic infrastructure in the long-term. As CIL is effectively a local development tax it therefore has legal implications in terms of collecting outstanding amounts where they become debts.

#### 10.3 Risks

- 10.3.1 Implementation of a CIL presents a significant opportunity to obtain developer contributions from small scale schemes that may under the Governments proposals escape making a contribution towards local infrastructure. In setting the DCS the council has sought to ensure its planning policy framework, including the timely delivery of the Whitehill and Bordon Regeneration area and approach to affordable housing, is not put at risk by CIL. To this end, the CIL Charging Schedule set out above and Appendix 3 is considered to ensure CIL can be achieved while also maintaining the council's planning policies.
- 10.3.2 Moreover, the major proportion of contributions from many medium sized development schemes are for off-site infrastructure such as local schools and transportation needs. These kinds of contributions would be covered by the CIL charge. Implementation of CIL therefore presents an opportunity to simplify and reduce the number of new S106 agreements that the Council currently deals with and potentially speeds up the decision making process. Provisions within the regulations allow the authority to borrow against future CIL receipts to forward fund infrastructure. The Government has not yet enacted this part of the regulations.
- 10.3.3 Implementation of CIL requires that the Council go through a number of statutory consultation and adoption procedures set out in the LDS programme. These are anticipated to take a further 3 months to achieve. Any delay at this stage will therefore substantially increase the risk that the Council will not be able to start charging CIL ahead of April 2015 when S106 planning obligations may be restricted to on-site mitigation only.

10.3.4 Implementation of CIL will require new or adapted IT systems to administer the charge. Colleagues in Planning and Finance are currently reviewing systems used by other councils particularly Havant BC who have recently adopted CIL.

### 10.4. Strategy:

10.4.1 The Adoption of CIL is in the Business Plan and is a statutory requirement if a Local Planning Authority wants to collect developer contributions in accordance with national legislation.

#### 10.5 Communications

10.5.1 The changes will be communicated via press briefings and the website.

#### 10.6 Consultation

10.6.1 The National consultation requirements have been met throughout the CIL process and Councillors have been kept up to date throughout.

### **Background Papers**

EHDC Core Strategy (December 2013)

**EHDC Local Development Scheme** 

EHDC Infrastructure Delivery Plan (IDP) November 2014

EHDC Preliminary Draft Charging Schedule and supporting documents

### **Appendices**

- 1. Draft Charging Schedule (including maps)
- 2. CIL Justification Papers (The Adams Integra Report and Addendum Report)
- 3. Draft Regulation 123 list
- 4. Draft Infrastructure Delivery Plan
- 5. Procedural policy statement for Instalments
- 6. Consultation 1 Reponses summary
- 7. Consultation 2 Responses Summary

#### Agreed and signed off by:

Legal Services: 14/1/15

Finance: 14/1/15

Executive Head of Planning and Built Environment: 14/1/15

Portfolio Holder: 14/1/15

**Contact Officer:** Andrew Biltcliffe

Job Title: Shared Service Manager (Planning Policy)

Telephone: 023 92 446511

E-Mail: Andrew.biltcliffe@easthants.gov.uk

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# **East Hampshire District Council** Community Infrastructure Levy **Draft Charging Schedule** November 2014

- 1. East Hampshire District Council ('the Council') has published this Community Infrastructure Levy ('CIL') Draft Charging Schedule as the Local Planning Authority and CIL Charging Authority for the area of East Hampshire District Council outside the South Downs National Park Authority area, under powers provided by Section 206 of the Planning Act 2008.
- 2. This Draft Charging Schedule is published for public consultation as the second step in setting a CIL charge for East Hampshire District Council. It is published in accordance with Regulation 15 of the CIL Regulations 2010 and the consultation process will follow the statutory Guidance 2014. The Council will take into account any comments made on this document from the First consultation before publishing a Submission Charging Schedule for examination.

# East Hampshire District Council CIL

- 3. The CIL was introduced by Part 11 of the Planning Act 2008 and is governed by the CIL Regulations 2010 (as amended). Statutory Guidance was published by the Department for Communities and Local Government in April 2013 and amended in January 2014. East Hampshire District Council intends to adopt and implement a CIL Charging Schedule on 1 April 2015. The current requirements for planning obligations under Section 106 of the Planning Act will continue until the CIL is adopted.
- **4.** The Council is required to, in setting CIL rates, 'strike an appropriate balance between' the desirability of funding infrastructure from the levy and 'the potential effects (taken as a whole) of the imposition of CIL on the economic viability of development across its area'.i
- 5. The rates proposed in this consultation document have therefore been informed by evidence of both infrastructure needs and development viability as well as the first consultation. The finance secured through the CIL will provide additional investment for infrastructure delivery in support of new development across the Council's area. It will not threaten the viability of the development strategy in the East Hampshire District Joint Core Strategy, as required by the statutory Guidance ii and the National Planning Policy Framework.

Regulation 14 (as amended by Regulation 5(3) of the CIL Amendment Regulation 2014)

CIL Guidance 2013, para.8.

iii National Planning Policy Framework 2012, paras 173–177.

# Appropriate evidence

- **6.** East Hampshire District Council CIL rates must be informed by appropriate available evidence. iv
- 7. The evidence underpinning the CIL rates includes:
- i) The adopted East Hampshire District Joint Core Strategy 2014
- ii) Responses to the first consultation and the Council's response and proposed changes/additions.
- iii) The draft Regulation 123 List,
- iv) Draft Infrastructure Delivery Plan 2014, and
- v) Community Infrastructure Levy Viability Assessment 2014 addendum report.
- 8. This evidence can be found at the Council's website: www.easthants.gov.uk/CIL.

# **Draft Charging Schedule rates**

**9.** The proposed rates set out below are supported by evidence of development viability across the East Hampshire (excluding South Downs National Park) area. These rates will come into force in April 2015, subject to amendment if necessary, and will be non-negotiable. They will apply to the areas shown on the maps attached as Appendix 1.

Residential Use <sup>v</sup>	CIL in £/sq m
Residential other than class C2, C2A uses and Extra Care Housing	VP2 Locations £60 (Whitehill/Bordon excluding Green Town designated area) VP3 Locations £100 (Southern parishes of Clanfield, Horndean and Rowlands Castle VP4 and VP 5 Locations £180 (Northern parishes excluding Whitehill/Bordon)
Residential C3A sheltered housing in self contained houses and flats with communal facilities and an age restriction	£40
Whitehill & Bordon (Green-Town)	£0

Other Use	CIL in £/sq m
Offices	£0
Hotels	£70
High street/ centre retail and out of centre retail	£100
Industrial and warehousing	£0
Student accommodation	£0
All class C2, C2A, C3B, C3C and extra care housing	£0
use	
Any other development	£0

# Use of Proposed Levy (£/m2)

iv Defined by Section 211 (7A) of Planning Act 2008 (as amended by Section 114(2) of the Localism Act 2011) and Regulation 14 (as amended by Regulation 5 of the CIL Amendment Regulations 2014)

<sup>&</sup>lt;sup>v</sup> The proposed 'Residential' levy rates are based on an interim assumption of 40 per cent affordable housing policy in the Local Plan with the exception of a 35% target at Whitehill & Bordon. See the Viability Assessment for further information.

- **10.** The 'chargeable amount' of CIL for any new development is calculated in accordance with Part 5 of the CIL Regulations (2010, as amended). The locally set rates above are multiplied by the 'gross internal area'vi of new buildings and enlargements to existing buildings, taking demolished floorspace into account and subject to the exemptions listed in Part 6 of the Regulations.
- **11.** Part 6 of the CIL Regulations 2010 (as amended) exempts the following types of development from CIL liability:
- Social (affordable) housing
- Domestic residential extensions
- Self-build development
- Development by charitable institutions
- Changes of use that do not increase floor space
- Buildings into which people do not normally go or go only intermittently for the purpose of maintaining or inspecting machinery, and
- Buildings with temporary planning permission.
- **12.** The Council is proposing to set differential rates, in accordance with the Regulation for different intended uses of development and different locations.
- **13**, For residential uses, the Council also proposes to set differential rates for different geographical zones with reference to viability evidence. The boundaries of residential zones are shown on the Draft Charging Schedule Map (at the end of this document).
  - Zone 1 relates to the land to the north of the SDNP (excluding Whitehill & Bordon);
  - Zone 2 relates to the Southern Parishes (or land to the south of SDNP);
  - > Zone 3 relates to Whitehill & Bordon excluding the Eco-Town and
  - > Zone 4 relates to the Eco-Town growth area.
  - > A district wide zone for Residential Sheltered housing.

Non-residential rates have similarly been tested with the resulting conclusions in section 9 above.

**13.** The CIL rates will increase with market inflation over time to ensure their effectiveness at delivering infrastructure. They are linked to the All-in Tender Price Index published by the Building Cost Information Service of the Royal Institute of Chartered Surveyors.

# **Discretionary matters**

**14.** The CIL Regulations allow the Council to make certain choices about how to implement the CIL. Some of these discretionary matters relate to exemptions from paying a CIL levy for certain types of development. All choices on discretionary matters are flexible and can be amended or removed at any time. The Council welcomes your further comments on the following discretionary matters.

# Payment by instalments vii

**15.** Payment of a CIL charge is due from the date a chargeable development commences. The Council can offer the payment of CIL by instalments to provide flexibility and support for more complicated developments. An 'instalment policy' stating the parameters of this process would be published alongside the adopted

vii Enabled by Regulation 69B of the CIL Regulations 2010 (as amended).

vi The Authority will use the HMRC Valuation Office Agency's definition of gross internal area.

Charging Schedule. The Council welcomes your comments on the use of an instalments policy and what it should contain.

# Relief for exceptional circumstances viii

**16.** Liability to pay a CIL charge on chargeable development is a statutory obligation and is non-negotiable. The Council can, however, in exceptional circumstances offer discretionary relief from liability to pay a CIL charge. Offering this relief would provide the Council with some flexibility to deal with complex sites which are proved to have exceptional costs or other requirements which make them unviable.

Justification for this relief would have to be demonstrated through appropriate evidence of viability and is entirely at the discretion of the Council. This relief can be activated and deactivated at any time subject to a notice of intention to be published by the Council. At this stage it is not anticipated that there will be any discretionary exemptions however the Council welcomes your comments on exceptional circumstances relief and the above position.

# Land- and infrastructure-in-kind ix

**17.** The Council can allow, at its discretion, the value of land transferred to the Council and infrastructure provided or constructed by a developer to be offset against the CIL charge. This would enable developers to provide the infrastructure needed to support new development directly, rather than paying for it indirectly through the CIL. The value of land- and infrastructure-in-kind would be determined by the District Valuer. The Council welcomes your comments on payment-in-kind.

### Relief for charitable investment activities \*

**18.** The Council can allow, at its discretion, relief from CIL liability to charity landowners where the greater part of a development is held as an investment from which the profits are applied for charitable purposes. The Council welcomes your comments on this form of relief.

# Relief for low-cost market housing xi

**19.** The Council can allow, at its discretion, relief from liability to pay a CIL charge to new market houses that are to be sold at no more than 80 per cent of their market value. It is the Council's position that this will not be recommending this discretion. The Council welcomes your comments on this form of relief.

# **Consultation process**

**20.** The consultation period for this Draft Charging Schedule will run from 6 November 2014 to 5pm on 19 December 2014. Comments are invited from all stakeholders, individuals and groups in this open consultation particularly related to the proposed rates, the 'discretionary matters' and any other issues you wish to raise.

21. Comments are invited using the following contact details:

viii Enabled by Regulations 55 and 57 of the CIL Regulations 2010 (as amended) and CIL Relief: Information document (May 2011).

<sup>&</sup>lt;sup>ix</sup> Enabled by Regulations 59 and 73 of the CIL Regulations 2010 (as amended by Regulation 8 of the CIL Amendment Regulations 2014).

<sup>&</sup>lt;sup>x</sup> Enabled by Regulations 44–48 of the CIL Regulations 2010.

Enabled by Regulation 49A of the CIL Regulations 2010 (as amended by Regulation 7 of the CIL Amendment Regulations 2014).

Email: localplan@easthants.gov.uk

**Phone:** 01730 234280

Post: CIL Project Manager, Penns Place, Petersfield, Hampshire GU31 4EX

## Accessibility

**22.** All documents related to this consultation are available on the Council's website (<a href="www.easthants.gov.uk/cil">www.easthants.gov.uk/cil</a>). Copies of the documents are also available to view at the Council Offices in Petersfield, local libraries and information centres within East Hampshire District.

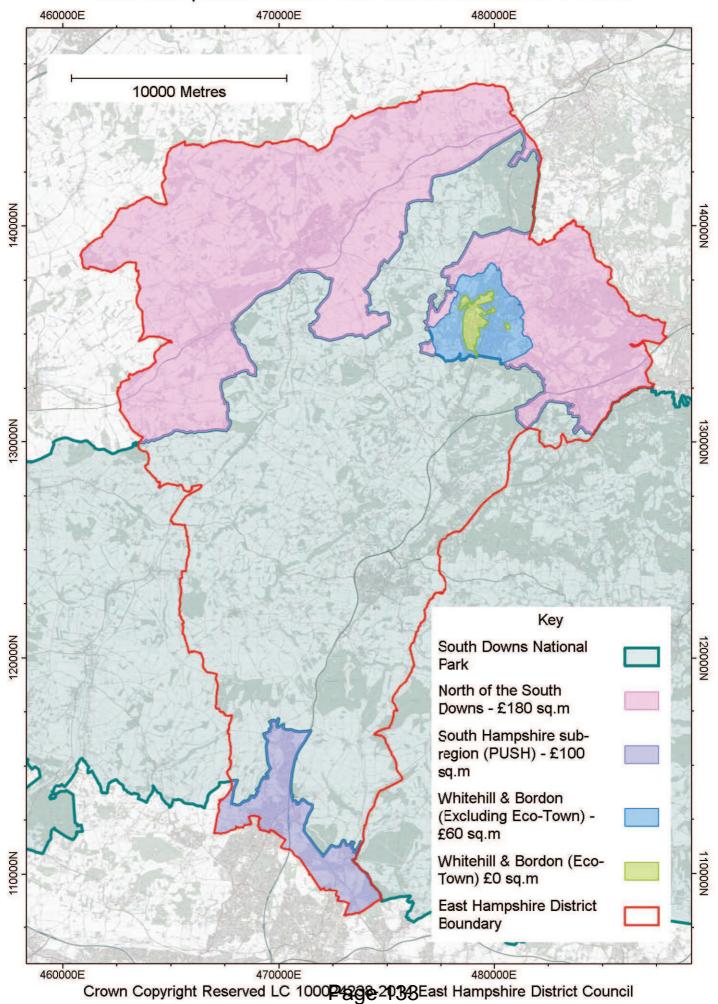
If for any reason you are unable to access the documents in this way please contact the Planning Policy Team on the contact details above.

## Next steps

**23.** The Council will take into account any comments made on this document before publishing a Submission Charging Schedule in January 2015. An independent examiner must approve the Draft Charging Schedule before the Council can adopt a final Charging Schedule. The CIL charge will be applied to all liable planning permissions from the date of adoption in April 2015. The CIL rates will be reviewed periodically thereafter.

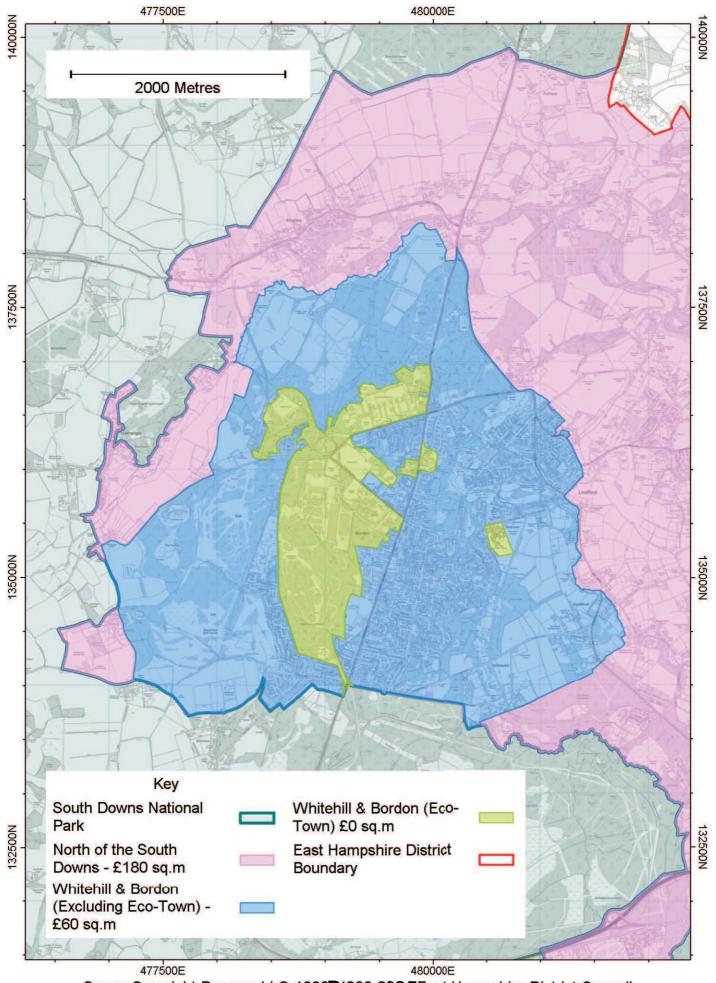
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# East Hampshire District Council Indicative CIL Levels

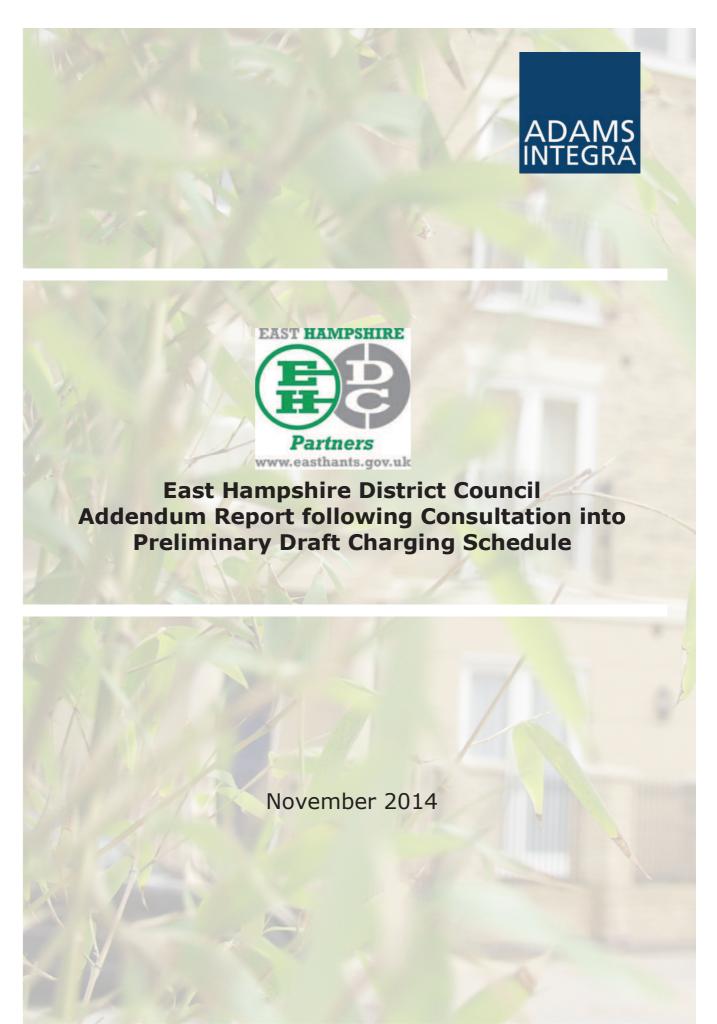


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# Inset Map - Indicative CIL Levels Whitehill & Bordon



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East Hampshire District Council	
Addendum report following Consultation into Preliminary Draft Charging Schedule	
Adams Integra November 2014	

#### Introduction

In March 2014 Adams Integra produced a report for East Hampshire District Council that was designed to support a Preliminary Draft Charging Schedule (PDCS) for the introduction of a Community Infrastructure Levy (CIL). At that time, the recommended CIL rates were:

Use Class	Proposed EHDC CIL Rate March 2014
Residential	VP2 locations £60 VP3 locations £100 VP4 and VP5 Locations £180
Office	£nil
Hotel	£70
High Street/Centre Retail	All Retail £100
Out of Centre Retail	
Industrial and Warehousing	£nil
Student Accommodation	£nil
Residential and non- residential institutions	£nil
Any other development	£nil

The Council submitted the PDCS for public consultation in May 2014 and responses were received through June and July 2014, broadly under the following headings, broken down between residential uses, non-residential uses and procedural issues to be addressed by the Council.

#### Residential uses

- Sales values
- Look at Alton sales values. Should the town be in VP4?
- Viability buffer
- How were existing use values obtained? How do they relate to geographical areas?
- Build costs, including allowances for surveys and site preparation.
- Check build costs for codes 4 and 5.
- Allowance for externals
- Net to gross ratios
- CIL on sheltered housing (C3)
- Why is there such a difference between northern and southern CIL rates?
- The level of £180 looks high in relation to other authorities.

#### Sales values

Responses to the consultation called for a more refined examination of sales values. The report of March 2014 included, at Appendix 1, the outcome of research into sales values in a number of settlements in East Hampshire District. The figures show both asking prices and then the prices with a reduction of 5%, to reflect a negotiating margin.

At Appendix 1 to this addendum, we show the build up to the value points table, from this research. In table 1, we show a distillation of the researched values, by house type, in the different settlements. In light of the fact that there were not many new developments, from which to gather evidence, we also considered second hand properties, as shown in green on the table. At table 2, we are looking to allocate settlements to different values for each house type. These different values are then

represented by the value points in the value points table, also included in this appendix.

At this stage, the value points table only includes values for open market housing. The value points table at Appendix 2 of the March 2014 report also includes values for affordable housing.

#### **Alton Sales Values**

In the consultation responses, there is a question as to whether Alton should be in value point 3, not value point 4. By way of response, we have looked again at the evidence from the March 2014 report and we have also carried out further research into today's values for the town. On the basis of this new work, it would appear that certain house types would be closer to VP3 than to VP4. We do not believe that the evidence would suggest conclusively that Alton should be in VP3, so we have made no change.

### Viability buffer

Responses sought greater clarification of the buffer that prevents the proposed CIL charges testing viability to the limit. The idea of the buffer is to allow for site specific abnormal circumstances that might arise.

With regard to the buffer, we would make two points. First, we have based viability upon an average land value per hectare, arising out of the scenarios at each value point. For example, if we look at Appendix 4 of the March 2014 viability report, the table headed 40% affordable, code 4, 70/30 rented:shared ownership and £2,000 infrastructure, there are average land values per hectare at the bottom of each column. These land values are only included in the average where they are above zero. The average for value point 2 is shown as £1,079,015 per hectare. From the figures in the column, the maximum viability level could have been assumed at around £1,400,000 per hectare. In this instance there is, therefore, a buffer of around 30%.

The average for value point 3 is shown as £1,609,586 per hectare, whereas the maximum viability level could have been taken at around £2,000,000 per hectare,

giving a buffer of some 24%.

The average for value point 4 is shown as £2,225,220 per hectare, whereas the maximum viability level could have been taken at around £2,700,000 per hectare,

giving a buffer of some 21%.

In addition, it should be borne in mind that the buffer is intended to accommodate any site specific abnormal costs that would not be taken into account in a report of this nature. For this reason, we base the base build costs on the upper quartile figures of the BCIS index, as opposed to the median values, which might reasonably be adopted. This implies that we are adding a further buffer of between 10% and 12% to

the base build costs.

How were existing use values obtained?

EUV figures are obtained in a variety of ways. The agricultural figure is intended to reflect the sum that might be typically used in an option agreement, with a developer, to reflect the minimum sum that a landowner would accept. We believe that £450,000 per hectare is also in line with HCA guidelines on Greenfield threshold values, of 10 to 20 times the agricultural land value. The employment thresholds are the result of our own knowledge and experience of such values in the area and take account of different types of employment use, providing a range of values across the area. It is not always the case that a higher value residential location, for example, will also see high value employment uses. It is worth noting that the CIL viability report for SDNP Authority (January 2014) adopted the following thresholds:

Agriculture: £370,000 to £500,000 per ha.

Industrial: £850,000 to £1,500,000 per ha

Residential: £2,000,000 per ha.

The thresholds adopted for the Adams Integra report were within these values, with the exception of the higher residential figure, which was £2,772,000. The adopted thresholds apply an increase of 5% over figures adopted for a report in 2013, to reflect improving market conditions.

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In response to a query, as to whether these EUVs reflect future policy, we would say

that the threshold values reflect current existing use values and are used as the land

value required to release land for development. They take into account values, not

future policy requirements.

Clarify build costs, including allowances for surveys and site preparation.

The rise in build costs, to which the respondent refers, is the difference in the BCIS

figures for March 2013 and March 2014, which is stated as being 0.4% and,

therefore, not significant. BCIS is a respected source for such information. The

specific costs that are mentioned cannot be covered in a report of this nature, being a

more generic snapshot of viability at a particular time. We do not believe that build

costs will vary between locations as much as sales values. Over time, however, we

would expect build costs to increase, as the housing market improves. We have,

therefore, carried out sensitivity testing, as below, to test the impact of higher build

costs that are proposed by respondents.

With regard to surveys and site preparation: if we look at a specific appraisal, say 25

units at medium density, with 40% affordable housing and code 4 build costs, then

the position is as follows:

Consultants' costs: 7%

Insurances:

2.5%

Planning application costs: £9,625

Renewables over base build: £3,500 per unit.

Survey Costs: £12,500.

Site abnormals: £50,000.

**Net to gross ratios** 

The response to the consultation states that the larger sites of 25 and 75 units should

differentiate between net and gross site areas. The significance of this is that the net

area would be used for the number of units at a specific density, while the gross area

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6

would be used as the basis of the EUV calculation, since a landowner will part with the gross area of land for a particular development.

We have looked at a number of actual sites to assess the net:gross ratios that might be experienced on the ground. Whilst it is clear that some larger sites will include an area of public open space, including a play area, any greater area of POS would appear to be dictated by the circumstances of individual sites, such that it cannot be assumed that all site areas will be reduced by, for example, buffer landscaping.

For the purpose of this exercise, however, we have increased the area of the 75 unit sites by 10%, ie we have added 10% to the net area that was calculated from the proposed densities.

The outcome of this is that the land values are assessed across a larger, gross site area and the land values per hectare are reduced.

The impact on viability is, however, not significant, as can be seen in the table attached at Appendix 2. This table takes the land values per hectare from appendix 4 of the March 2014 report, affordable housing at 40%, code 4 and s106 at £5,000 per unit. We have then amended the land values for the 75 unit scenarios, based on the larger, gross land areas. We have then, as before, calculated the average land value per hectare for each value point and compared it to the viability thresholds for viability.

From this it will be seen that there is no significant impact upon viability as a result of adopting the larger gross area for 75 unit sites.

#### Sensitivity analysis

We have carried out some sensitivity analysis, combining both increased build costs and applying a net:gross ratio to 75 unit sites into a cumulative impact table. The outcome of this exercise is attached as appendix 3. The build costs are at code 4 and are taken from one of the consultation responses; they increase our original build costs by some 10% overall.

The table is based on Appendix 4 of the March 2014 report, specifically assuming 40% affordable housing. S106 costs are taken at £3,000 per unit, in line with latest thinking from the Council.

We have considered the outcomes in two different ways. First, we have taken the average of the land values per hectare excluding, as in the previous report, those land values that are zero. This results in a marginal impact on viability for VP3 against the lower employment threshold.

Second, we have considered the density evidence arising from the actual sites which is generally in the 30-40dph range, rather than 60dph. We have, therefore, shown separately an average land value for each value point that excludes the highest density. This then restores viability close to the position shown in the March 2014 report.

#### CIL on sheltered housing (C3)

Following a consultation response in respect of sheltered housing, as opposed to care homes, we have carried out some further testing, based upon figures provided by the respondent. These figures reflect both the increased build cost associated with communal areas, together with the longer sales rates that are experienced with these types of development. The sales figures are based upon those for the sheltered scheme that is currently selling in Alton.

Having undertaken this exercise, we believe that it would be reasonable to charge a reduced CIL of £40 per square metre for such developments.

#### Differences in the proposed CIL rates

The difference in CIL levels will be as a result of different sales values, as set out in the value points table at appendix 2 of the March 14 report. At Appendix 4, we then see the resultant land values per hectare for different development scenarios, including affordable housing levels. In particular, if we look at the viability impact of 40% affordable housing, with £2,000 per unit infrastructure, we see that there is good

viability against all thresholds with CIL at £180 for value point 4, with the exception of the higher residential threshold.

In connection with the current consultation, it will then be seen that the same differentials can be maintained, following sensitivity analysis into such matters as build costs and net:gross ratios.

In connection with adjoining authorities, it will be noted that the South Downs National Park Authority's PDCS proposes a CIL rate of £150 for Petersfield and £200 for the rural areas.

#### **Residential Rates Conclusion**

Based upon the above, we do not see a reason to change the proposed residential CIL rates.

We would, however, add an additional category of C3A sheltered housing, to which we would apply a rate of £40 per square metre.

#### Non-residential uses

Comments have been provided to the individual comments from the consultation. These are shown in Table 1 Summary of Consultation Representations. Additional comments and conclusions are provided below to the main issues raised under the following headings.

- A challenge to the single retail rate
- A challenge to the retail viability assumptions
- A Request for clarity in the PDCS in respect of Class C2 which includes care homes
- Request that extra care housing is considered separately
- Ability to charge for 'business investment such as leisure clubs'
- Challenge to the £70 per m2 rate for hotels

- Whether water and waste water buildings should be exempt
- Advice not to charge CIL on agricultural, forestry and rural employment types of development

#### Single Retail Rate

The only comment on the retail rate objects to the approach taken by Adams Integra on the grounds that it fails to take account of the latest changes in policy. The latest amendments to the CIL Regulations 2014/385 have been taken into account. However the retail rate is recommended in the context of the financial viability for new retail development. It is not appropriate to respond to comments in respect of a Draft Regulation 123 List which will be the subject of a separate consultation.

Adams Integra have sought to set the retail CIL rate at a level that will not stop any new retail development from coming forward nor unduly affect the economic performance of new larger retail developments.

Other than in the proposed new eco-town of Whitehill and Bordon there is expected to be a limited amount of new retail development in the district over the plan period. Nevertheless a broad spectrum of models has been tested including supermarkets, retail warehouses, convenience stores and comparison shops.

The provision of infrastructure in Whitehill & Bordon will be provided by specific s106 contributions so new retail development in this area will not be affected by the CIL charge and it has not been necessary to test this scenario.

The single rate that has been recommended has been selected so as not to affect any type of new retail development from coming forward.

Whilst it is suggested that specific retailers are taken into consideration this is not appropriate under the CIL Regulations. Rather the CIL rate must apply to all types of retailers across the district based on the anticipated financial viability.

#### Retail viability assumptions

As stated the modelling that Adams Integra have used takes into consideration most forms of new retail development that are anticipated to take place in the district during the plan period including supermarkets, retail warehouses, convenience stores and comparison shops.

The supermarket models have included an additional 10% of the construction costs over and above the other categories to allow for the usually higher planning obligations for this type of development, such as s106 and s278 obligations. In addition a substantial 5% contingency has been allowed for which would be larger than usual for a pre-let development, further ensuring ample allowance for the costs associated with this form of development.

Therefore the viability assumptions are considered to be robust and appropriate based on the available evidence with an adequate buffer.

#### Request for clarity in the PDCS in respect of Class C2

Class C2 of the Use Classes Order 2010 covers Residential Institutions including care homes, hospitals, nursing homes, boarding schools, residential colleges and training centres.

The PDCS proposed a zero charge for care homes whereas the study considered all uses within the Class C2 category. It is acknowledged that the DCS should add clarity with an amendment to change the 'Care Homes' category to 'All C2 Uses' to ensure that the likes of nursing homes and other new residential institutions attract a zero CIL charge rather than the full residential rate.

It is considered appropriate that Class C2A Secure Residential Institutions (such as secure hospitals and secure local authority accommodation) do not generate open market revenue and are generally funded by the public sector and do not generate a surplus to justify a CIL charge. Therefore it would appropriate to include Class C2A into a zero rate under 'All C2 & C2A Uses' category

#### Extra Care Housing to be considered separately

Adams Integra have modelled care homes and tested their viability to support a CIL charge. It is acknowledged that 'extra care housing' can fall with Class C3 that covers Dwelling Houses but that this form of development has very different development costs and values.

Class C3 is formed of 3 parts being Class C3 (a) which covers use by a single person or a family, an employer and certain domestic employees (such as a nurse), a carer and the person receiving the care and a foster parent and foster child.

Class C3 (b) covers up to six people living together as a single household and receiving care such as those with learning difficulties or mental health problems.

Extra Care Housing is defined as 'purpose built accommodation in which varying amounts of care and support can be offered and where some services are shared'. It is recognised that some Extra Care provision could fall within the C2, C3 (a) or the C3 (b) categories depending on the nature and amount of care provided.

Therefore it is reasonable to provide clarity in the Charging Schedule to ensure that this type of use does not attract a CIL charge more appropriate to open market housing. For this reason it is recommended that Extra Care housing is specifically included within the Class C2 & C2A category so that it attracts a zero CIL charge. Hence 'Care Homes' is changed to 'All Class C2 & C2A uses including Extra Care Housing'.

#### Ability to charge for business investment- such as leisure clubs

Adams Integra has modelled the financial viability of a broad range of non-residential uses that are likely to be developed in the district over the plan period. There are many categories that are not expected to be developed in the East Hampshire District due to the limited catchment and economic conditions.

Leisure Clubs such as private members sports clubs and gyms could be developed but are expected to be of a relatively small scale and when tested in other areas have been shown to have relatively marginal viability when outside of major regional centres.

Other investment type property is expected to be captured by the other non-residential categories. However when the economy improves it will be appropriate to review the Charging Schedule and other categories could be added at that time.

#### Challenge to the £70 per m2 rate for hotels

Adams Integra have modelled a new 100 room hotel development and tested its sensitivity to a number of variables. These have included the capital value per room against the construction cost and also against the surplus remaining after allowing for various CIL charges. The industry norm has been used whereby a 20% developers profit has been deducted, calculated on the full development cost. In the example used the developers profit, after a £70 per m2 charge, is shown to be £1.329m.

At the £70 per m2 level, the CIL contribution makes up only 1.95% of the total development costs which is well within the accepted 5% level considered reasonable

It is anticipated that a new hotel development in the East Hampshire District will probably take the form specified by an operator as part of a pre-letting agreement. In these circumstances there would be no letting risk to the developer. It is usual in this situation that a developer would be prepared to take a lower profit level of between 12% to 17% of the development costs.

Taking this into consideration and the other conservative estimates, it is considered that the proposed charge of £70 per m2 can comfortably be afforded without adversely affecting viability. Furthermore it is considered appropriate that new hotel development should contribute towards local infrastructure improvements that the development would undoubtedly benefit from if it can afford to.

We have also looked at the report prepared for EHDC by Hotel Solutions titled 'Hotel And Pub Accommodation Futures' [October 2013]. This report identifies the potential for new hotel and pub accommodation development in the district. It does not provide any empirical data or viability assessments. It recommends that any proposed CIL charge for these categories reflect the economics of this form of development and is 'reasonable, proportionate and affordable'.

We have also considered the Viability Study carried out by Dixon Searle Partnership Housing and Development Consultants on behalf of the South Downs National Park Authority. As the SDNP bisects the district it is relevant to consider their proposed CIL charges and how they were arrived at as the economics should be similar.

The published Preliminary Draft Charging Schedule for the SDNP does not list a separate charge for Hotels with a zero charge for 'All other development.'

The Viability Study shows that room rental rates and construction costs have been tested and that all produce a negative residual land value. We cannot comment in detail on the approach used as no appraisal is provided. We cannot determine how the room rental rates were arrived at or how a capital value was deduced.

The model used was a 60 bed hotel on a site of 0.36 Ha with 50% site cover but no land values are stated so we cannot comment on what benchmark the outcome has been tested against.

In summary we do not consider that the methodology used by the SDNP is more robust than that used by Adams Integra. Therefore we do not believe that any weight should be placed on the conclusions reached by the neighbouring authority.

Our recommendations are based on appropriate available evidence. This has been sourced from suitably qualified specialists including the Peter Spelman Consultancy, Savills, Knight Frank, Fleurets and Christies. This has been used to evaluate the economics of new hotel development using robust methodology. Our conclusions are considered to be reasonable, proportionate and affordable. We have not seen any economic evidence to justify a change to the £70 per m2 rate therefore we recommend that this is maintained.

#### Water and waste water buildings should be exempt

The Community Infrastructure Levy Regulations 2014 No. 385 states that for the purposes of calculating a CIL charge the definition of a 'building' shall not include buildings into which people do not normally go or shall not include a building into which people go intermittently for the purpose of inspecting or maintaining machinery.

Therefore it is not considered necessary to make any amendments to the DCS to allow for water or waste water buildings associated with new infrastructure development as the above exemptions will apply.

### Advice not to charge CIL on agricultural, forestry and rural employment types of development

New Agricultural, forestry and rural development not covered by the other use categories within the proposed CIL charging schedule, will attract a zero charge under the 'Any other development category'.

Therefore any farm diversification scheme involving new development over 100 square metres will only attract a contribution where the proposed use falls within those categories where a CIL charge is considered affordable and appropriate.

A change of use where no new floor space is created, will not attract a CIL contribution.

#### Conclusion

The conclusion drawn from the non-residential comments is that clearer definitions should be used in the charging schedule for Class C2 and C2(a) and Extra Care Housing as shown in the following table:

Use Class	Proposed EHDC CIL Rate March 2014
Residential other than Class C2, C2A uses and Extra Care Housing  Residential C3A sheltered housing in self-contained houses and flats with communal facilities and an age restriction	VP2 locations £60 VP3 locations £100 VP4 and VP5 Locations £180 £40
Office	£zero
Hotels	£70
High Street/Centre Retail Out of Centre Retail	All Retail £100
Industrial and Warehousing	£zero
Student Accommodation	£zero
Residential and non- residential institutions All Class C2, C2(a), C3(b), C3(c) uses including Extra Care Housing	£zero
Any other development	£zero

#### East Hampshire District Council

Table 1

Sales build up from initial research tables

Sales build up from initial research tables Figures are asking prices less 5% for negotiation. Used to inform the Value Points table

Туре	1 bed flat	2 bed flat	2 bed house	3 bed house	4 bed house	5 bed house
Area sqm	46	65	76	90	121	160
					2272 222	
Headley					£372,000	
Rowlands Castle		£228,000		£282,000	£410,000	
Clanfield		£160,000		£308,000	£405,000	£470,000
Horndean				£325,000	£365,000	
				£270,000	£410,000	
Whitehill				£225,000		
Bordon		£155,000		£238,000	£340,000	£360,000
Lindford		£160,000	£205,000	£267,000	£360,000	
		£165,000				
Petersfield		£243,000		£350,000	£480,000	£620,000
		£260,000				
Four Marks			£240,000	£318,000	£435,000	£550,000
			£265,000	£325,000	£340,000	
Medstead				£290,000	£385,000	
Alton	£145,000	£160,000	£240,000	£275,000	£350,000	£420,000
				£290,000		
Liphook	£135,000	£189,000		£274,000		
Holybourne			£267,000	£325,000	£430,000	£580,000
						£490,000
Liss					£420,000	£590,000

Figures in green are second hand evidence

Other figures are newbuild evidence.

#### East Hampshire District Council

Table 2

Sales build up from initial research tables From Table 1 Used to inform the Value Points table

Unit	Value	VP				
1 bed flat	£150,000	VP3	Alton	Liphook		
2 bed flat	£160,000	VP2	Whitehill	Bordon	Lindford	
	£175,000	VP3	Clanfield			
	£243,000	VP5	Petersfield			
2 bed house	£215,000	VP2	Whitehill	Bordon	Lindford	
	£240,000	VP4	Four Marks			
	£267,000	VP4	Holybourne	Alton		
3 bed house	£265,000	VP2	Whitehill	Bordon	Lindford	
	£285,000	VP3	Rowlands Castle	Clanfield	Horndean	
	£320,000	VP4	Four Marks	Alton	Liphook	Medstead
	£365,000	VP5	Petersfield			
4 bed house	£350,000	VP2	Whitehill	Bordon	Lindford	
	£400,000	VP3	Headley	Rowlands Castle	Clanfield	Horndean
	£430,000	VP4	Liss	Alton	Four Marks	
	£480,000	VP5	Petersfield			
5 bed house	£390,000	VP2	Whitehill	Bordon	Lindford	
	£470,000	VP3	Clanfield	Alton		
	£550,000	VP4	Four Marks	Holybourne	Liss	
	£600,000	VP5	Petersfield			

East Hampshire District Council

Value Points

Sales build up from initial research tables From Table 2

Unit	Area sqm	VP1	VP2	VP3	VP4	VP5	VP6
1 bed flat	46	£121,500	£135,000	£150,000	£160,000	£180,000	£198,000
2 bed flat	65	£144,000	£160,000	£175,000	£190,000	£240,000	£264,000
2 bed house	76	£193,500	£215,000	£235,000	£265,000	£290,000	£319,000
3 bed house	90	£238,500	£265,000	£285,000	£320,000	£365,000	£401,500
4 bed house	121	£315,000	£350,000	£400,000	£430,000	£480,000	£528,000
					·		
5 bed house	160	£351,000	£390,000	£470,000	£550,000	£600,000	£660,000

NB: VP1 represents a fall in values of 10% from VP2. VP6 represents a rise in values of 10% from VP5.

Researched values are VP2 to VP5.

#### East Hants

Average LVs per ha with changes to 75 units to incorporate net:gross ratio of 10%.

Testing appendix 4 outcomes from March 2014 report. 40% affordable, code 4, £5,000 per unit infrastructure.

Unit number	Density	VP2	VP3	VP4	VP5
	dph				
CIL		£100	£100	£180	£180
10	30	£936,996	£1,836,661	£2,515,271	£3,230,371
	40	£1,436,278	£2,093,842	£2,671,160	£3,617,506
	60	£1,192,438	£1,746,387	£2,523,654	£3,303,496
25	30	£1,077,479	£1,952,904	£2,650,666	£3,461,571
	40	£1,325,007	£1,900,158	£2,566,563	£3,541,533
	60	£0	£438,881	£923,918	£2,238,249
75	30	£834,792	£1,493,489	£1,973,210	£2,656,456
	40	£1,013,622	£1,547,405	£2,034,490	£2,831,513
	60	£0	£279,726	£667,935	£1,909,701

Average LVs £1,116,659 £1,476,606 £2,058,541 £2,976,711 excl. £0/ha

Land values EUV per ha against EUVs

against LOV5			
Greenfield	£450,000		
Employment	£945,000		
Employment	£1,386,000		
Residential	£2,016,000		
Residential	£2,772,000		

From the March 2014 report, appendix 4.

Greenfield	£450,000		
Employment	£945,000		
Employment	£1,386,000		
Residential	£2,016,000		
Residential	£2,772,000		

#### E Hants

Cumulative impact of increased build costs, 10% net:gross for 75 unit sites, s106 at £3,000 per unit. Build costs increased to £1,231 per sqm for houses and £1,471 per sqm for flats (see Turley response to consultation). Build costs assume code 4.

			ı	1	1	
Unit number	Density		VP2	VP3	VP4	VP5
	dph					
CIL	·		£60	£100	£180	£180
9.12					2.00	
10	25	Land Value	C209 602	£629,680	£854,645	C1 157 501
10	25		£298,693	,	<i>'</i>	£1,157,501
		Land value per ha	£746,732	£1,574,201	£2,136,612	£2,893,752
	35	Land Value	£357,664	£523,751	£666,367	£936,752
		Land value per ha	£1,251,824	£1,833,128	£2,332,286	£3,278,632
	50	Land Value	£200,959	£296,536	£441,275	£592,694
		Land value per ha	£1,004,796	£1,482,678	£2,206,374	£2,963,470
25	30	Land Value	£838,926	£1,398,734	£1,912,318	£2,588,072
		Land value per ha	£1,006,711	£1,678,481	£2,294,782	£3,105,686
	40	Land Value	£709,123	£1,021,677	£1,391,265	£2,000,621
	10	Land value per ha	£1,134,596	£1,634,683	£2,226,024	£3,200,994
		Land value per na	£1,134,390	£1,034,003	£2,220,024	£3,200,994
	60	Land Value	£0	£7,927	£187,005	£732,945
		Land value per ha	£0	£19,025	£448,812	£1,759,067
75	30	Land Value	£1,850,927	£3,485,070	£4,808,304	£6,683,231
	- 00			£1,267,298		£2,430,266
		Land value per ha	£673,064	£1,207,290	£1,748,474	£2,430,200
	40	Land Value	£1,732,653	£2,700,199	£3,703,594	£5,345,461
		Land value per ha	£841,094	£1,310,776	£1,797,861	£2,594,884
	60	Land Value	£0	£0	£346,055	£1,894,695
		Land value per ha	£0	£0	£251,676	£1,377,960
		zana valao por na	~~	~~	220 :,0: 0	2.,0,000
Av land value pe	er ha excluding £	20	£951,260	£1,350,034	£1,715,878	£2,622,746
Landrakia	ELD/					
Land values against EUVs	EUV per ha					
Greenfield	£450,000					
Employment	£945,000					
Employment	£1,386,000					
Residential	£2,016,000					
Residential	£2,772,000					
Av land value pe	ar ha evoluding k	aigh deneity	£942,337	£1,549,761	£2,089,340	£2,917,369
Av latiu value pe	or the excluding I	ngn density	2342,337	£1,049,701	22,003,040	22,317,309
Land values	EUV per ha					
against EUVs						
Greenfield	£450,000					
Employment	£945,000					
Employment	£1,386,000					
Residential Residential	£2,016,000					
Residential	£2,772,000					

#### East Hampshire District <u>Draft</u> Regulation 123 list

- 1.1 This Regulation 123 list is valid from April 2015 (Subject to Examination etc).
- 1.2 Regulation 123 of the Community Infrastructure Levy Regulations 2010 restricts the use of planning obligations (1) for infrastructure that will be funded in whole or in part by the Community Infrastructure Levy, to ensure no duplication between the two types of developer contributions.
- 1.2 A CIL charging authority is required to publish a list of infrastructure on its website that will benefit from CIL. The list below sets out those infrastructure projects that East Hampshire District Council intends will be, or may be, wholly or partly funded by CIL. In accordance with Regulation 123, developer contributions to the projects listed will not be sought through S106 planning obligations or S278 agreements (under the Highway Act 1980). The Interim Infrastructure Delivery Plan November 2014 provides information with regard to the funding of items not on this list.
- 1.3 The Council will review this list at least once a year, as part of its monitoring of CIL collection and spending. The Council will only make amendments to the list following consultation with it's communities.
- 1.4 Inclusion of infrastructure types in this list does not signify a commitment from the Council to fund the projects listed, or the entirety of any one project through CIL. The order in the table does not imply any order of preference for spend. The Whitehill and Bordon regeneration area (Green Town) refers to development sites located within the respective CIL charging zones at Whitehill and Bordon. (See plans attached to the Draft Charging Schedule).
- 1.5 CIL receipts can be used for the 'provision, improvement, replacement, operation or maintenance of infrastructure'. Parish and Town Councils may use CIL receipts for the, 'provision, improvement, replacement, operation or maintenance of infrastructure; or anything else that is concerned with addressing the demands that development places on an area.' Parish & Town Council expenditure of CIL receipts is not limited by this Reg123 list. Parish & Town Council's are expected to work with the Council and neighbouring Parishes to agree spending priorities.

Regulation 123(2) of the Community Infrastructure Levy Regulation 2010 states that 'A planning obligation may not constitute a reason for granting planning permission for the development to the extent that the obligation provides for the funding or provision of relevant infrastructure.'

#### 1. Projects and Exclusions

Project	Exclusion
It is expected that projects identified below will at least in part be funded through CIL. Regulation 123 allows for up to 5 separate S106 agreements (signed on or post 6th April 2010) for the funding or provision of an infrastructure project or type of infrastructure as an alternative to the CIL	It is expected that items identified as 'exclusions' in the table below will be provided for by developer contributions or in-kind via Section 106 agreements and/or Section 278 agreements associated with the strategic site at Whitehill and Bordon. Such contributions will have to accord with Regulation 122 & 123 of the CIL regulations. Respective S106 agreements will identify a specific project(s) within that category.
Traffic Management measures in communities.	Measures directly related to the Strategic Site at Whitehill/Bordon unless it is considered essential for a contribution to be made from the wider community.
Strategic Walking & Cycling Networks	Extensions associated with serving the Strategic Site at Whitehill/Bordon unless it is considered essential for a contribution to be made from the wider community.
Bus Services	Passenger Information Systems & Revenue support for extension of services through the Strategic Site unless it is considered essential for a contribution to be made from the wider community.
Community / Demand	Measures directly related to the Strategic Site. unless it is considered essential for a contribution to be made from the wider community
Primary School Places	New primary schools required onsite to serve the Strategic Site and financial contribution or in-kind provision to extend a local school. unless it is considered essential for a contribution to be made from the wider community.
Secondary School Places	New secondary school required onsite at Whitehill/ Bordon or financial contribution towards refurbishment of a local secondary school.  Unless it is considered essential for a contribution to be made from the wider community.

Nursery Facilities	Onsite facilities or in-kind or financial contribution required to serve the
,	strategic site. Unless it is considered essential for a contribution to be
	made from the wider community.
Youth Facilities	Onsite facilities or in-kind or financial contribution required to serve the
	strategic site unless it is considered essential for a contribution to be
	made from the wider community.
Community Meeting Spaces	Onsite facilities or in-kind or financial contribution required to serve the
	strategic site unless it is considered essential for a contribution to be
	made from the wider community.
Libraries	Onsite facility required to serve Whitehill/ Bordon. Financial
	contributions or in kind provision towards the improvement a local
	library unless it is considered essential for a contribution to be made
	from the wider community.
Health Facilities	New onsite or local offsite facility or extension of local facility(ies)
	required to serve the strategic site unless it is considered essential for
	a contribution to be made from the wider community.
Outdoor sports pitches	Onsite facilities required to serve Whitehill and Bordon and onsite
	facilities or in-kind or financial contribution required to improve a local
	facility in a local area unless it is considered essential for a
	contribution to be made from the wider community.
Post 16 training and education	Onsite facilities required to serve Whitehill and Bordon and onsite
	facilities or in-kind or financial contribution required to improve a local
	facility in a local area unless it is considered essential for a
	contribution to be made from the wider community.
Upgrade and/ or extension to household waste recovery centres	Onsite facility required to serve Whitehill and Bordon and onsite
	facilities or in-kind or financial contribution required to improve a local
	facility in a local area unless it is considered essential for a
	contribution to be made from the wider community.
Indoor Leisure Facilities & Centres	Onsite facility required to serve Whitehill and Bordon and onsite
	facilities or in-kind or financial contribution required to improve a local
	facility in a local area unless it is considered essential for a
	contribution to be made from the wider community.

Museum or heritage asset	Onsite facilities or in-kind or financial contribution required to serve
	strategic sites unless it is considered essential for a contribution to be
	made from the wider community.

#### 2. S106 Negotiations

Green Infrastructure, Public Open Space and landscaping scheme requirements and local transportation & highway works, plus the items listed below will continue to be provided by way of S106 agreements (See CIL & S106 Guide SPD):

- o Works or funding for the management and conservation archaeological interests where a development has an adverse impact.
- o Works or funding for the restoration, conservation / enhancement of listed buildings, buildings of local importance and monuments.
- o Works or funding for the diversion and or enhancement of Public Rights of Way
- Works or funding for the provision of public art
- o Affordable Housing
- o Works or funding required to mitigate the impact of development on Special Areas of Conservation and Special Protection Areas

## East Hampshire District Local Plan: Joint Core Strategy

# INFRASTRUCTURE DELIVERY PLAN Interim Statement and Infrastructure Schedule October 2014



#### **East Hampshire District Council Instalments Policy**

Band	Amount of CIL liability	Number of instalments	Payment periods and amounts
1	Less than £20,000	0	100% within 120 days of commencement of development
2	Equal to or greater than £20,000 and less than £100,000	3	<ul> <li>25% within 60 days of commencement of development</li> <li>Additional 25% within 180 days</li> <li>Final 50% within 240 days</li> </ul>
3	Equal to or greater than £100,000 and less than £250,000	3	<ul> <li>25% within 60 days of commencement of development,</li> <li>Additional 25% payable within 180 days of commencement of development</li> <li>Final 50% within 360 days of commencement of development</li> </ul>
4	Equal to or greater than £250,000 and less than £750,000	4	<ul> <li>25% payable within 60 days of commencement of development</li> <li>Additional 25% payable within 180 days of commencement of development</li> <li>Additional 25% payable within 240 days of commencement of development</li> <li>Final 25% payable within 360 days of commencement of development</li> </ul>
5	Equal to or greater than £750,000	4	<ul> <li>25% payable within 90 days of commencement of development</li> <li>Additional 25% payable within 180 days of commencement of development</li> <li>Additional 25% payable within 360 days of commencement of development</li> <li>Final 25% payable within 540 days of commencement of development</li> </ul>

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East Hampshire District Council Community Infrastructure Levy Preliminary Draft Charging Schedule Stage 1 Consultation Responses

**Note of Consultation** 

#### **Preliminary Draft Charging Schedule Stage 1 Consultation**

**Table 1 - Summary of Consultation Representations** 

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
1	Annette Gould, Lindford Parish	Which band is Lindford in?	Lindford is in the outer Whitehill/Bordon zone where the CIL is £60 per square metre for residential property.	Amended CIL Map.
Page 168	Ian Stevens, Savills	Proposed CIL charges and the adopted JCS.  Note the points made about a buffer.	With regard to the buffer, we would make two points. First, we have based viability upon an average land value per hectare, arising out of the scenarios at each value point. For example, if we look at appendix 4 of the March 2014 viability report, the table headed 40% affordable, code 4, 70/30 rented:shared ownership and £2,000 infrastructure, there are average land values per hectare at the bottom of each column. These land values are only included in the average where they are above zero. The average for value point 2 is shown as £1,079,015 per hectare. From the figures in the column, the maximum viability level could have been assumed at around £1,400,000 per hectare. In this instance there is, therefore, a buffer of around 30%.  The average for value point 3 is shown as £1,609,586 per hectare, whereas the maximum viability level could have been taken at around £2,000,000 per hectare, giving a buffer of some 24%.  The average for value point 4 is shown as £2,225,220 per hectare, whereas the maximum viability level could have been taken at around £2,700,000 per hectare, giving a buffer of some 21%.  In addition, it should be borne in mind that the	No Change proposed.
			buffer is intended to accommodate any site specific abnormal costs, that would not be	

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
			taken into account in a report of this nature. For this reason, we base the base build costs on the upper quartile figures of the BCIS index, as opposed to the median values, which might reasonably be adopted. This implies that we are adding a further buffer of between 10% and 12% to the base build costs.	
		Assumed s106 costs need justification against those achieved.	This matter is under review and will inform the DCS consultation.	No Change proposed.
Page		Data to inform house prices is not sufficiently refined, due to the inclusion of SDNP figures and the use of both newbuild and second hand evidence. The use of values within the SDNP distorts the assessment. The use of quoted sales prices, less a 5% discount, is not considered an acceptable practice.	Contacted Savills for evidence.	No Change proposed.
169		How were EUV figures obtained and to what extent do they reflect different market areas across EHDC?	EUV figures are obtained in a variety of ways. The agricultural figure is intended to reflect the sum that might be typically used in an option agreement, with a developer, to reflect the minimum sum that a landowner would accept. We believe that £450,000 per hectare is also in line with HCA guidelines on Greenfield threshold values, of 10 to 20 times the agricultural land value. The employment thresholds are the result of our own knowledge and experience of such values in the area and take account of different types of employment use, providing a range of values across the area. It is not always the case that a higher value residential location, for example, will also see high value employment uses. It is worth noting that the CIL viability report for SDNP Authority (January 2014) adopted the following thresholds:	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
			Agriculture: £370,000 to £500,000 per ha.	
			Industrial: £850,000 to £1,500,000 per ha	
			Residential: £2,000,000 per ha.	
			The thresholds adopted for the Adams Integra report were within these values, with the exception of the higher residential figure, which was £2,772,000. The adopted thresholds apply an increase of 5% over figures adopted for a report in 2013, to reflect improving market conditions.	
Page 17		How have threshold land values taken account of future plan policy requirements?	The threshold values reflect current existing use values and are used as the land value required to release land for development. They take into account values, not future policy requirements.	No Change proposed.
0		It is considered that rises in build costs will be greater than those assumed in the report. A review of more recent figures should be undertaken. Variations in build costs would be expected to reflect geographical and development specific variances.	The rise in build costs, to which the respondent refers, is the difference in the BCIS figures for March 2013 and March 2014, which is stated as being 0.4% and, therefore, not significant. BCIS is a respected source for such information. The specific costs that are mentioned cannot be covered in a report of this nature, being a more generic snapshot of viability at a particular time. We do not believe that build costs will vary between locations as much as sales values.	No Change proposed.
			It is possible, however, that with the rise in the housing market, a more significant rise in build costs will be seen in the near future.	
			We have, therefore, carried out some sensitivity analysis, combining both increased build costs and applying a net:gross ratio to 75 unit sites into a cumulative impact table. The outcome of this exercise is attached as	

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
			appendixThe build costs are at code 4 and are taken from one of the consultation responses; they increase our original build costs by some 10% overall.	
			The table is based on appendix 4 of the March 2014 report, specifically assuming 40% affordable housing. S106 costs are taken at £3,000 per unit, in line with latest thinking from the Council.	
Page			We have considered the outcomes in two different ways. First, we have taken the average of the land values per hectare excluding, as in the previous report, those land values that are zero. This results in a marginal impact on viability for VP3 against the lower employment threshold.	
ge 171			Second, we have considered the density evidence arising from the actual sites, shown in appendix, which is generally in the 30-40dph range, rather than 60dph. We have, therefore, shown separately an average land value for each value point, that excludes the highest density. This then shows a viability position close to that shown in the March 2014 report.	
		The allowance of 15% for externals is too low. Further allowances should be made for larger sites to reflect scheme abnormal costs.	A level of abnormal costs is allowed for in appraisals. See below for an example of abnormals allowances.	No Change proposed.
		A wider range of unit numbers should be tested, including larger consented sites.	The range of unit numbers was agreed with the Council from the outset, reflecting those sites that were most likely to form the housing supply, outside Whitehill and Bordon.	No Change proposed.
		The approach to net:gross ratios should be clarified. Whilst 100% site coverage is not	The response to the consultation states that the larger sites of 25 and 75 units should	

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		unreasonable for 5-10 unit schemes, a reduced site coverage would apply to 25 and 75 unit sites. Appraisal should take into account the extra servicing costs of larger sites.	differentiate between net and gross site areas. The significance of this is that the net area would be used for the number of units at a specific density, while the gross area would be used as the basis of the EUV calculation, since a landowner will part with the gross area of land for a particular development.	
Page '			We have looked at a number of actual sites to assess the net:gross ratios that might be experienced on the ground. Whilst it is clear that some larger sites will include an area of public open space, including a play area, any greater area of POS would appear to be dictated by the circumstances of individual sites, such that it cannot be assumed that all site areas will be reduced by, for example, buffer landscaping.	
172			For the purpose of this exercise, however, we have increased the area of the 75 unit sites by 10%, ie we have added 10% to the net area that was calculated from the proposed densities.	
			The outcome of this is that the land values are assessed across a larger, gross site area and the land values per hectare are reduced.	
			The impact on viability is, however, not significant, as can be seen in the table attached at appendix This table takes the land values per hectare from appendix 4 of the March 2014 report, affordable housing at 40%, code 4 and s106 at £5,000 per unit. We have then amended the land values for the 75 unit scenarios, based on the larger, gross land areas. We have then, as before, calculated the average land value per hectare for each value point and compared it to the viability thresholds for viability.	

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
			From this it will be seen that there is no significant impact upon viability as a result of adopting the larger gross area for 75 unit sites.	
P		Profit should be 20% across the board, including affordable housing.	The 20% profit level reflects the risk that a developer will incur in selling market units. The same risk does not apply to affordable housing, apart from shared ownership, and a lower profit level is, therefore, appropriate.	No Change proposed.
Page 173		Explain the figures that have been allowed for site surveys and site preparation.	If we look at a specific appraisal, say 25 units at medium density, with 40% affordable housing and code 4 build costs, then the position is as follows:  Consultants' costs:7%  Insurances: 2.5%  Planning application costs: £9,625  Renewables over base build: £3,500 per unit.  Survey Costs: £12,500.	No Change proposed.
		EHDC will have to be confident that the range of typologies tested is sufficient to judge whether the proposed CIL rate provides a sufficient buffer to the maximum theoretical viable level.	Site abnormals: £50,000.  The range of sites chosen reflects the type of site being put forward through the SHLAA submissions, this initial work is being tested against actual sites as part of the background work for the DCS consultation.	No Change proposed.
		The introduction of an instalments policy is vital	Noted	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		for larger sites.		
		Clarification is sought on the status of the IDP and whether, with its date of July 2013, it forms the appropriate evidence base to inform a Regulation 123 list. A draft Regulation 123 list is required to inform the likely onward use of s106/278.	The IDP is under review and an amended version will be submitted for consultation with the DCS.	IDP Amended.
Page		IDP – Alton Sports centre. EHDC should review the funding mechanism for Alton Sports Centre and consider whether the enhancement works proposed would be best funded through CIL. It is considered that the contribution per dwelling is contrary to the CIL regulations and that this has implications for the IDP, PDCS and viability report.	Noted.	No Change proposed.
9 174		EHDC should provide details of how, in practice, the operation of Payments in Kind may work, notably for infrastructure provision. This might be a useful mechanism to avoid the risk of double-counting s106/infrastructure provision with CIL.	A PIK policy is under consideration.	No Change proposed.
		EHDC should have a clearly defined review mechanism; monitoring should take place on a 6-monthly basis.	Noted	No Change proposed.
3	Carl Dyer,Thomas Eggar for Asda Stores	The DCS and the viability report do not consider the impact of the CIL (amendment) regulations 2014/385. We note that the Council have not produced a draft Regulation 123 list. Without this we are unable to make any meaningful comment on the level of residual funds needed via s106.	The Preliminary Draft Charging Schedule and viability report comply with the CIL Guidance February 2014 and CIL (Amendments) Regulations 2014.  The EHDC Infrastructure Development Plan provides the necessary justification for charging a CIL.	No Change proposed.
		Any CIL schedule that imposes a substantial CIL charge on superstores or supermarkets and a very low rate or nil rate on all other uses, could effectively undermine the retail function of local	A single rate for all retail categories is proposed. The rate is considered to be at a level that will not affect any new retail development from coming forward.	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		and town centres.		
Pag		The viability study contains retail development assumptions that are inadequate as they do not make sufficient allowance for the costs involved in obtaining planning permission.  No allowance for s106 and s278 agreements in addition to CIL. See figures in the response.  Viability allows 5% of build costs for external works and 5% of construction costs for contingencies. This is considered inadequate in relation to examples set out in the response.	In their appraisals Adams Integra have made an allowance of 10% of the construction costs for supermarkets to allow for additional costs usually associated with obtaining planning permission for this category of development such as s.106 or s.278 contributions. This equates to over £547,000 which is considered a sufficient allowance when combined with the professional fees and contingency. Furthermore a CIL charge may be contributing to the Regulation 123 list of infrastructure improvements that a retail development will benefit from and therefore will be subject to lower s106 or s278 obligations.	No Change proposed.
je 175		The Council should adopt a flat rate levy for comparable sectors of the economy/use classes or, if it not prepared to do so, provide an explanation as to why State Aid issues are not engaged by the setting of differential rates within use classes.	A single 'flat' rate for all retail categories is proposed because the viability assessments considers that the whole use class can support such a charge and other use classes ( other than residential and hotels) cannot. State Aid is not being offered to any development categories.	No Change proposed.
		The viability study does not acknowledge that the economics of conversion schemes are very different to those of newbuild schemes. It is difficult to see whether the imposition of CIL will put the majority of these schemes at risk without having considered its impact on their viability.	Conversions that do not create new development floor space and would not be liable for CIL.	No Change proposed.
		We note that the Council intends to publish a draft instalments policy for CIL. We would encourage the Council to introduce an instalments policy, as managing cashflow during development is often key to determining whether a scheme will be successfully delivered.	Noted	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		We would encourage the Council to adopt an Exceptional Circumstances Relief Policy. The Council will have the flexibility to allow unprofitable development schemes to come forward, by exempting them from the CIL charge, or reducing it in certain circumstances.	EHDC is currently not considering an ECR Policy.	No Change proposed.
		A much fairer solution would be to divide the Council's estimate of total infrastructure costs over the charging period by the total expected development floorspace and apply a flat rate levy across the Borough and across all forms of development.	This suggestion is not practical as there is no certainty as to whether some forms of development would be made unviable.	No Change proposed.
Page 176		Given that the provision of infrastructure is often key to unlocking unimplemented planning permissions, we would urge the Council to seriously consider adopting a policy to allow payment in kind.	EHDC is currently considering a PIK Policy.	No Change proposed.
4	Christopher Hemmings, WYG for HCA and Landowners East of Selborne Road	The schedule would benefit from a detailed articulation of the link between infrastructure requirements and the proposed level of CIL rate.  It is unclear why there is such a difference between the northern and southern CIL rate.	The revised IDP, the draft Reg 123 List and the DCS should draw the links referred to in this representation  The difference in CIL rates results from the different viability levels, with different sales values and CIL costs. The sales values are the product of the sales research and are set out in the value points table for different locations.	No Change proposed. Review of IDP and Reg 123 List will form part of the second consultation.
		It is unclear whether the Alton Sports Centre is to become a CIL item, as currently within the IDP it is shown to be delivered through s106 agreements only.		
		When the CIL rates for other Districts are compared to East Hampshire, it is clear that there are inconsistencies of approach. For example,	When comparing to different local authorities, it is necessary to understand not only the sales values, but also any differences in other	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		average prices in Winchester District are higher than East Hampshire, but Winchester's CIL rate is significantly lower at £80 or £120. In addition Petersfield, within the South Downs National Park, is £150 per sqm whereas Alton, which most likely has lower houseprices compared to Petersfield, is at a higher rate of £180 per sqm.	valuation inputs, such as densities, cost assumptions and s106 levels.  In connection with Alton, we have looked separately at the evidence and would agree that it should be in VP3, not VP4.	
		The report attempts to forecast the impact of code 5 in 2016. It should also take into account rises in build costs and benchmark land values.	Some further testing can be done to address this point.	No Change proposed.
Page 177		Need to check the affordable housing methodologies between the 2012 and 2014 reports. It should take a more realistic approach to affordability issues, based on household incomes per annum and Local Housing Allowance rents.	The Viability study has taken account of the affordable housing procurement methodology in place at the time the viability work is undertaken. Checks will be made with Housing Services in this regard.	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
5	Christopher Hemmings for Linden Homes Southern	As in 4, plus: the Council should give consideration to the adoption of CIL rate relief in exceptional circumstances where the burden of the CIL rate, affordable housing, Code for Sustainable Homes, exemplary design standards and on-site s106 requirements do not deliver a competitive return to the willing landowner and developer.	See above.	No Change proposed.
<sub>ω</sub> Page 178	David Neame, Neame Sutton for Southcott Homes Ltd.	Concern that the Council does not appear to have identified exactly what infrastructure the CIL charges will provide for. Many infrastructure requirements are not costed and are therefore uncertain.  It is unclear what infrastructure costs have been taken into account in reaching a charging schedule, particularly for residential development.  It is unclear which infrastructure requirements may fall outside of the CIL charge and therefore become an additional financial burden on new development.	Noted	Reviewed IDP and Reg123 List submitted as part of the Stage 2 consultation.
		The proposed CIL level in the southern parishes is at a reasonable level, but in the north, it is considerably higher. This higher level does not appear to be underpinned by robust evidence.	The difference in CIL levels will be as a result of different sales values, as set out in the value points table at appendix 2 of the March 14 report. At appendix 4, we then see the resultant land values per hectare for different development scenarios, including affordable housing levels. In particular, if we look at the viability impact of 40% affordable housing, with £2,000 per unit infrastructure, we see that there is good viability against all thresholds with CIL at £180 for value point 4, with the exception of the higher residential threshold.	
		Payment by instalments should be included in the adopted charging schedule.	An instalments policy is under consideration	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		Southcott Homes considers that the charging schedule should include the ability for applicants to provide evidence to demonstrate exceptional circumstances for relief of CIL payment where the need arises.	No ECR policy is under consideration.	No Change proposed.
		Land and infrastructure in kind. The charging schedule should make allowances for the provision of land and infrastructure, instead of CIL, is the most appropriate approach.	A PIK policy is under consideration.	No Change proposed.
Ρ		Relief for low cost market housing. This option is essential for inclusion in the charging schedule, to ensure that, where low cost market housing is proposed to meet a clearly identified need, its delivery is not thwarted on grounds of viability as a result of the CIL charge.	Noted, no exceptions are currently under consideration	No Change proposed.
Page 179	Matthew Spilsbury, Turley, for Martin Grant and Persimmon	Which organisations were consulted in the preparation of the 2014 viability assessment, and specifically the land value benchmarks?  What evidence was submitted and how is this representative of benchmark land values across the District?	The residential land value benchmarks were the product of our own work to calculate what a developer might have to pay for existing residential land, assuming developments based on actual applications. The original work was done in 2013 and the land values were increased by 5% to 2014, before the 20% premium was added.  We took two residential rates to represent a range of existing values that might apply.	No Change proposed.
			With regard to the employment thresholds, these were based upon work done by the commercial surveyor in the consultant's team. He is based in Chichester and is, therefore, familiar with values in southern England.	

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
Page 18		What constitutes local in connection with EUV and how has this been defined and evidenced? What is the experience of the consultants in purchasing land within the District? What examples of transactional evidence can the consultants provide to justify both the benchmark land values and the 20% premium applied across the District?	As above.  One member of the consultant's team spent over 25 years with housebuilders, purchasing land in such locations as Petersfield, but also in Winchester and Chineham, Basingstoke.  In other studies of this nature, we have seen reference to appeal decisions, for example in Beckenham and Woodstock, that support premiums above EUV of 20% and 10% respectively. We believe, therefore, that 20% is a reasonable rate to adopt.	No Change proposed.
80		Build costs. Costs should make allowances for external works (roads, sewers, POS etc), site abnormals, s278 works, sustainable urban drainage, communal areas for flats.	Checks undertaken.	No Change proposed.
		Costs for codes 4 and 5 should be checked.	Checks undertaken.	No Change proposed.
		Review other valuation inputs, as in the representation.	A response on certain inputs has been provided in 2 above. Regarding other inputs, mentioned by the respondent:  Sales and marketing costs. We believe that 3% is sufficient, particularly as it is taken on the whole development value, including affordable housing. We could, however, do some sensitivity testing in lower value	No Change proposed.
			locations at a higher percentage, where lower values will generate less cost recovery.  Regarding contingency, sensitivity testing can be carried out.	

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
			Site acquisition costs include stamp duty at 4%, legal fees at 0.75% and finance.	
		Concerns regarding the inclusion of Alton within VP4. Alton should be reduced to the rate for VP3. There is no mention of a buffer, drawing back from the margins of viability. The approach to defining a buffer should be clarified.	We have looked at the values for Alton again. Whilst there are some housetypes that could relate more to VP3 than to VP4, we have kept Alton in VP4.  See 2 above regarding the buffer.	No Change proposed.
		Payment by instalments. It is considered that an instalment policy set by reference to the amount of CIL would form the most straightforward approach. See the respondent's table.	A payment by instalment policy is under consideration.	No Change proposed.
Page '		Exceptional circumstances. The PDCS does not confirm whether the Council will introduce discretionary relief from CIL liability in exceptional circumstances.	EHDC is currently not considering an ECR Policy.	No Change proposed.
81		Land and infrastructure in kind. This would be a useful method of providing greater certainty over the timescale for the delivery of infrastructure.	The provision of infrastructure in kind will be encouraged where appropriate.	No Change proposed.
		Relief for low cost market housing. Would welcome the introduction of discretionary relief for low cost market houses that are to be sold at no more than 80% of market value.	Various levels of market housing are assessed as part of the viability testing.	No Change proposed.
		Interaction of CIL and s106. The representors have previously submitted representations to the consultation on the EHDC Guide to Developers' Contributions in January 2014 and subsequently to the Consultation on Developer Contribution Details for the Alton Sports Centre.	Noted	No Change proposed.
		The Alton Sports Centre contribution is inappropriate and unlawful. The representors do not believe that EHDC can provide any robust evidence to substantiate that the proposed sports centre contribution meets any of the CIL		

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		regulation 122 tests on planning obligations.		
		The Council has not presented its proposed policy for the scaling back of s106 agreements alongside the PDCS and neither has it set out the extent to which s106 targets have been met.	The IDP will be updated and will include this information	No Change proposed.
		Stakeholders should be provided with the opportunity to comment on how relevant s106 policies will be amended upon adoption of CIL prior to examination, together with evidence of recent s106 obligations.	This is not considered appropriate or necessary at this stage	No Change proposed.
Pa		It is recommended that the proposal to introduce a contribution towards Alton Sports Centre should be revoked with immediate effect.	Noted	No Change proposed.
ge 182		Absence of Regulation 123 list. The representors insist that the Council prepares and publishes a full draft regulation 123 list for comment alongside consultation on the CIL draft charging schedule.	A draft Regulation 123 list forms part of the stage 2 consultation.	No Change proposed.
8	Sophie Lucas, Barton Willmore, for Hallam Land Management.	When viewed alongside neighbouring authorities, the CIL figure of £180 per sqm, proposed on land north of the SDNP, is excessively high.	The PDCS of the SDNP shows Petersfield at £150 per sqm, with the surrounding rural areas at £200 per sqm. On this basis, we do not believe that the proposed rates are excessive.	No Change proposed.
		Exceptional Circumstances Relief. It is strongly recommended that the forthcoming Draft Charging Schedule includes provisions for ECR and payments in kind.	EHDC is currently not considering an ECR Policy.	No Change proposed.
9	David Murray- Cox, Barton Willmore, for Helical (Liphook) Ltd.	The PDCS must be amended to accord with the Council's evidence base in relation to class C2 developments, confirming that they are not proposed to be subject to a requirement to pay CIL.	The evidence supporting the PDCS concluded that Class C2 was not able to support a CIL charge. Whilst it was intended to maintain simplicity in the schedule so that this use class would be covered by the £0 charge for 'Any other non-residential development'- it is acknowledged that some clarity is required for residential care homes and extra care facilities that are residential in nature.	Amend the Draft Charging Schedule to show clearer definitions for Residential uses other than C3 (a) as follow All Class C2, C2(a), C3(b), C3(c) uses including Extra Care Housing

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10	Laura Lax, Environment Agency	No comment, other than to be consulted on work associated with CIL and the regulation 123 list.	Noted.	No Change proposed.
11	Emily Howbrook, Hampshire County Council.	Concerned that the viability assessment does not consider extra care housing. This should be charged at an appropriate rate on grounds of viability.	See 9. above	No Change proposed.
		Land and infrastructure in kind. Whilst this is supported in principle, there may be very limited opportunities to do so, primarily due to the overall cost of delivering infrastructure, compared to the likely CIL liability. In kind payments are also limited to the provision of "relevant infrastructure" which further constrains their potential.	Noted	No Change proposed.
Page 18		The County Council is encouraging charging authorities to include specific schemes in their regulation 123 lists, to make it clear how s106 contributions will be used.	Noted	No Change proposed.
3		IDP: contact the County Council regarding education requirements and water/drainage issues, particularly in relation to flood alleviation schemes in EHDC.	Noted- The County Council have been consulted as part of the IDP Review.	No Change proposed.
		The map illustrating CIL levels needs to clarify that it is residential levels. It should also clarify that it is SDNP who are proposing the rate for Liss and Petersfield.	Noted.	Amended Maps provided with DCS Document.
12	Nicholas Branch, EHDC Cllr Alton Westbrooke	The top CIL level should be the same as Petersfield, ie £200, to reflect the market attraction of non-SDNP areas and to cope with historic shortfall in infrastructure investment.	Will be considered.	No Change proposed.
		Where infrastructure investment is ideally needed before development commences, EHDC should be free to require the front end deposit of a proportion of the total CIL payable.Other CIL	A CIL Instalments Policy is under active consideration.	No Change proposed.

Ref.	Name of Respondent	Details of Representation	Council's Response	Amendments recommended
		payments by instalment should relate to project cashflow, but with a minimum annual amount, based on total project value.		
		Any request for discretionary relief on the grounds of viability must be backed up by a formal assessment approved by the District Valuer.	Noted	No Change proposed.
		The justification and calculation of relief should be backed up by an independent report, eg from accountants, District Valuer etc.	Noted	No Change proposed.
P		Relief should not exceed 20% of the current CIL rate.		No Change proposed.
age 184	Claire Hughes, EHDC and Havant	No ability to charge for business investment, such as private leisure clubs. Is this a conscious decision?	Adams Integra has modelled the financial viability of a broad range of non-residential uses that are likely to be developed in the district over the plan period. There are many categories that are not expected to be developed in the East Hampshire District due to the limited catchment and economic conditions.	No Change proposed.
			Leisure Clubs such as private members sports clubs and gyms could be developed but are expected to be of a relatively small scale and when tested in other areas have been shown to have relatively marginal viability when outside of major regional centres.	
			Other investment type property is expected to be captured by the other non-residential categories. However when the economy improves it will be appropriate to review the Charging Schedule and other categories could	

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			be added at that time.	
		Supports payment by instalments, but the Council should determine how it would be allocated. Some developments would require a sizeable proportion of CIL to be delivered at early stages to enable infrastructure to be provided.	Noted	No Change proposed.

		Relief for low cost market housing. Supported, but would need to be considered in light of the need for infrastructure investment.	Noted, no ECR policy is currently under consideration.	
14	Angela Glass	References to the "Eco-Town" should now be the "Green Town".	Agreed.	Amended.
15	Helen Bennett, Selborne Parish Council	Relief for low cost market housing. It is considered that relief from liability to pay a CIL charge on new market value houses that are sold at no more than 80% of their market value is not justifiable.	Noted, no ECR policy is currently under consideration.	No Change proposed.
	Robin Twining	Under the proposed CIL charging schedule, would solar farms be liable to pay CIL? If so, how much?	Solar Farms are not considered as new development under the CIL Regulations 2010 6.(2) (a) a building into which people do not normally go. Therefore they will not qualify for a CIL charge.	No Change proposed.
Page 186		Hypothetically, how much would 14ha of land for a 8MW solar farm in Worldham Parish (outside the SDNP) pay in s106 monies and how much in CIL?	A CIL charge would not be levied.	No Change proposed.
17	Sarah Goudie, Four Marks Parish Council	Four Marks Parish Council, together with Medstead Parish Council, are currently in the early stages of preparing a Neighbourhood Plan. One of the incentives to prepare a plan was that we were informed that, if a parish has an adopted Neighbourhood Plan, then the amount of CIL per sqm would be considerably increased, but there is no mention of this in the PDCS. It is felt that reference should be made.	The presence of a neighbourhood plan will not have a material effect on the amount of CIL charges that may be affordable. Rather the Neighbourhood plan will enable the allocation of receipts directly to the neighbourhood parish for their own infrastructure projects.	No Change proposed.
18	Martin Small, English Heritage.	Would remind the Council to be aware of the implications of any CIL contribution on the viability and effective conservation of historic environment and heritage assets in development proposals.	Noted	No Change proposed.
		Welcome para 17 of the CIL document.	Noted	No Change proposed.
		Would recommend that the conditions and procedures for CIL relief be set out within a	Noted	No Change proposed.

19	Ian Sowerby,	separate statement following the charging schedule. The statement could set out the criteria to define exceptional circumstances and provide a clear rationale for their use.  Question the assumed capital values and build	The market evidence and viability appraisals	No Change proposed.
	Bell Cornwell for Lamron Estates	costs for hotels and say that the CIL rate for hotels should be zero, not £70.	carried out by Adams Integra supports the proposed charge of £70 per m2 for Hotels.	The emange proposed.
20	John Tunney, EHDC	Asking for clarification work to take place as a matter of some urgency regarding Whitehill and Bordon's status for s106 contributions.  Previous understanding was that all of W and B within the ecotown policy boundary would be subject to s106.	This matter has been clarified in the Maps attached to the DCS document.	No Change proposed.
Page		From some of the CIL documentation, there would seem to be some uncertainty about this, or whether s106 only applies to the smaller mosaic area of strategic allocation sites within the town.  Very strong preference for the more		
187		geographically widespread ecotown policy boundary to apply.		
21	Carmelle Bell, Savills, for Thames Water	Consider that water and waste water infrastructure buildings should be exempt from CIL. This appears to be the case in the draft schedule where "any other non-residential development has a £0 charge.	The CIL Regulations do not permit a CIL charge for Buildings into which people do not normally go or only go into intermittently for inspecting or maintaining machinery.	No Change proposed.
		The Council may, however, wish to consider using CIL contributions for enhancements to the sewerage network beyond that covered by the Water Industry Act and sewerage undertakers, for example by providing greater levels of protection for surface water flooding schemes.		
22	Alison Appleby, Natural England	Note the absence of any mention of the Solent coastal SPAs in the IDP. Whilst CIL may not be the correct mechanism for for delivery of mitigation, we assume that contributions for this mitigation will continue to be secured via other	Noted and agreed	No Change proposed.

		mechanisms, such as s106 agreements.		
23	Megan Cameron, CLA	Advises EHDC not to impose CIL on agricultural, forestry, employment and commercial development, as these are important areas for rural landowners and farmers to diversify into, in order to support their farming and forestry enterprise.	These categories will be covered by the £0 per m2 charge for 'Any other non-residential development'.	No Change proposed.
		CLA advises EHDC not to impose CIL on retail developments in rural areas, as farm shops would have to pay the charge, coming under the Food Retail use type.	Farm shops usually operate from converted buildings and where no new development takes place and therefore will not incur a CIL charge.	
		Would like clarification that the CIL charges for farm diversification, eg clay pigeon shooting grounds, are exempt from CIL as they fall under Leisure.	Where new development takes place a CIL charge of £0 per m2 would apply for these categories.	
Page		The proposed contribution of £180 and £100 for residential in rural areas will act as a significant disincentive and will suppress development.	The viability assessment concludes that these CIL charge rates will not hinder new development.	
188		CLA feels strongly that all developments being requested to contribute to infrastructure should have the opportunity to negotiate the level of payment, depending on what a community/area needs.	The CIL Charging Schedule, IDP and Reg 123 List are all open for consultation.	
		CLA would like to know what will happen where landowners decide to build houses to keep within their long term ownership (build to rent), to diversify their income through a residential portfolio of properties. There are no capital receipts from which to fund a CIL charge. In this instance the Council should be more flexible in their approach for the payment of CIL, if the property would remain available for rental for at least 5 years.	The local infrastructure will be impacted and a contribution from the developer will be sought for development in excess of 100 m2.	No Change proposed.
		CLA has concerns that there is no allowance for housing needed for rural businesses, such as agricultural, forestry and other essential rural workers. Would like clarification that these dwellings will be treated the same as affordable	As above.	No Change proposed.

		housing with a nil CIL rate. CIL should not apply to these dwellings, which will have been justified as a requirement for the business.		
24	Rose Freeman, Theatres Trust	Support the nil rate for "any other non-residential development".	Noted.	No Change proposed.
25	Roger Shipton, GVA Grimley, for Defence Infrastructure Organisation.	The table at para 9 suggests that there is a £0 proposed residential CIL for Whitehill and Bordon eco-town. It is unclear what the eco-town reference is intended to mean.  To confuse matters further, the map at the end of the consultation document refers to "Whitehill Bordon Strategic Development Area (Eco town)."	Noted, this matter is made much clearer in the CIL Maps attached to the DCS.	No Change proposed.
		What geographical area is covered by the £60 charge excluding the eco-town?	See above.	No Change proposed.
Page		DIO would object to a £60 charge in the adopted Strategic Allocation area; it would make the allocation potentially undeliverable.	Noted.	No Change proposed.
		The term Green Town should be adopted across the CIL document.	Agreed.	No Change proposed.
89		In para 12 is the zone 4 reference to the "ecotown growth area" intended to refer to the strategic allocation or to something else?	See above regarding CIL Maps.	No Change proposed.
		The PDCS does not clearly identify the extent of the 4 zones.	As above.	No Change proposed.
		The map at the end of the draft document identifies a figure of £60 for Whitehill Bordon which the key defines as "Main towns including Whitehill Bordon Strategic Development Area (Eco Town)". This conflicts with the proposed zero charge referred to in para 9 table for the Whitehill and Bordon (Eco town) area and clarification is required.	As above.	No Change proposed.
		The indicative CIL levels on the map do not distinguish between proposed residential and non-residential charges.	As above.	No Change proposed.

		In relation to the proposed CIL charge for retail development, this should not apply to retail or hotel development in the adopted (2014) JCS W and B Strategic Allocation area boundaries (JCS map 4). In the event that a CIL charge is sought for non-residential development, the viability considerations will discourage, if not completely prevent, such developments being brought forward.	Noted, however the Viability Report has tested these uses and confirm that a charge can be made.	No Change proposed.
		The CIL map is at such a scale that it is impossible to work out the precise boundaries of the different charging zones. The 4 zones identified in para 12 do not correspond to the 3 areas identified in the key to the CIL map.	See above.	No Change proposed.
Page		EHDC's consultation letter refers to "The Viability Report" dated April 2014. There is a March 2014 report online. Is there an April version?	Noted.	No Change proposed.
ge 190		When will EHDC publish its Draft List (Regulation 123 list)? This is not available on line and a request to EHDC to provide the list remains unanswered.	With the DCS Consultation.	No Change proposed.
	Lynn Thomason, Hotel Solutions.	The viability report identifies that there has been relatively little new hotel development to track and that is, indeed, an indication of how the hotel market has suffered since the market downturn in 2008. It has been difficult to make development stack up with performance dropping back and rooms on the market in the form of existing hotels for sale at less than development value.	This has been noted.	No Change proposed.
		Even in good market conditions, the economics of hotel development are very fragile and any extraordinary costs can easily tip viability over the edge.	The viability appraisals carried out by Adams Integra have used appropriate and available market evidence.	
		Would suggest that it is worth running the valuation and costings past some hotel sector specialists.	Specialist advice has been used.	
	Steering Group of East	Question whether the economic viability of hotel	It has been concluded that hotel development can afford to support a modest CIL charge. No	No Change proposed.

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	Hampshire Tourism and Marketing Partnership.	development has been fully taken into account.  A zero rate for CIL would be more appropriate.  A CIL charge would work against the provision of a new hotel for Whitehill and Bordon.	Change proposed.  Whitehill and Bordon will be subject to separate s106 planning obligations.	
		It would be unfair to charge different levels of CIL across the District. It is already potentially divisive that there is a proposed charge for CIL for hotel developments outside the SDNP boundary and no charge within the boundary.	The SDNPA are making their own CIL charging proposals based on their own consultants recommendations.	No Change proposed.
Page 191	Ziyad Thomas, Planning Bureau for McCarthy and Stone and Churchill.	Given the extent of projected housing need for older persons accommodation, it is paramount that the CIL schedule recognises the potential shortcomings of providing a uniform CIL rate for all forms of residential development. The additional costs associated with the construction and initial maintenance of this form of development, coupled with the slower sales rate, make it clear that the financial viability of such developments is more finely balanced than with houses and apartments.  It is requested that development scenarios for sheltered/retirement housing and Extra Care accommodation are undertaken, so as to ensure that these forms of accommodation are not rendered unviable by the proposed CIL rates.	Regarding sheltered housing, as opposed to care homes, we have carried out some further testing, based upon figures provided by the respondent. These figures reflect both the increased build cost associated with communal areas, together with the longer sales rates that are experienced with these types of development. The sales figures are based upon those for the sheltered scheme that is currently selling in Alton.  Having undertaken this exercise, we believe that it would be reasonable to charge a reduced CIL of £40 per square metre for such developments.	in relation to age restricted sheltered
29	Giles Stogdon	There is a disproportionately high level of charge in the north of the district. This should be altered.	The evidence supports the different charges.	No Change proposed.
		The FAQs say that there should not be much difference in cost between CIL and the current s106 charges. S106 and CIL, taken together, should not exceed the old s106 charges, so as not to adversely impact the supply of land for development.	CIL Regulations do not permit 'double dipping'. S.106 contributions cannot be sought for items covered by the Reg 123 List.	No Change proposed.
		It is unclear if the CIL includes the £10,000 per unit charge for the Alton Sports Centre in the northern part of the district. This charge should not be on top of CIL, so as not to adversely	Noted. Please see the Viability Report for clarification on thios matter.	No Change proposed.

		impact the supply of land for development.		
30	Katie Weir, Grayshott Parish Council	Have reviewed the DCS and have no comment.	Noted.	No Change proposed.
	Paul Sansby, Portsmouth Water	Have no direct involvement in CIL and have no comments on the process.	Noted.	No Change proposed.
	Nawal Atiq, Highways Agency	No comment at this stage, but reserve the right to make representations about national/strategic transport matters, as and when they arise in the development process and on a case by case basis.	Noted.	No Change proposed.
Page	Peter Parkinson	Surprised to read the proposal that WandB has two CIL rates, one of £60 per sqm and the other of £0 per sqm. The zero rate applies to what is called the "Eco-town." There is no eco-town.	Noted, Green Town is mor appropriate and this is defined in the CIL Map attached to the DCS Document.	No Change proposed.
e 192		W and B clearly needs special assistance, so zero rating the development is a clear signal that there will be no gain, no benefit for existing residents, no facilities deriving from the huge housing developments in the town. How will these now be financed?	In WB S106 agreement negotiations will allow an appropriate negotiated solution to be put in place. The CIUL Regulations specifically allow this process under certain circumstances.	No Change proposed.
		It appears that the modest £60 per sqm for W and B outside the eco-town is all that will be available to finance the list of supposed gains.	Agreed, however development close to WB may benefit from the infrastructure delivered to support the Green Town.	No Change proposed.
34	Nicole Penfold, Gladman	Local planning authorities need to be able to demonstrate the infrastructure need and funding gap and must ensure that the level of CIL receipts reflects these true needs and the proposals in the local plan.  The Council needs to ensure that they have a full understanding of the potential costs of	This is set out in the IDP.	No Change proposed.
		infrastructure projects, needed to meet infrastructure needs. Gladman believe that it is inappropriate to set the levy based on a partial understanding of these infrastructure costs and in particular if the total money needed for		

		infrastructure is unknown.		
		It is integral, when setting differential rates for different geographical areas that these rates are based on accurate, up to date housing market intelligence, forming the evidence base for this decision.	Agreed	No Change proposed.
		Discretionary relief should be factored into CIL, to avoid rendering sites with specific cost burdens unviable in exceptional circumstances.	Noted.	No Change proposed.
		Gladman would urge the Council to adopt an instalments policy for CIL payments, as this will give developers the flexibility to pay contributions in line with development phasing and will facilitate cashflow and therefore development viability.	Currently no ECR policy is under active consideration.?	No Change proposed.
_		Would like to remind the Council of the need to review CIL tariffs once they have been set.	Noted.	No Change proposed.
Page 193		Gladman believe that the Council need to have a clear understanding of the level of residential development to be brought forward in the plan period when preparing the charging schedule. Without this, the charging schedule will not reflect the relevant and true infrastructure needs of the area.	Noted although the market will dictate the amount of development that actually takes place.	No Change proposed.
35	Liss Parish Council	Does not apply to Liss, but wanted to bring EHDC's attention to their comments on CIL for the SDNP.	Noted.	No Change proposed.

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# Consultation Representations and Responses

Ref.	Name of Respondent	Key areas of Representation All representations must be read in full, key areas are identified below to assist.	Council's Response	Amendments recommended
1	McCarthy and Stone Retirement Lifestyles Ltd.	Impact of CIL on sheltered development, withdraws objection	Noted	None
2	Kevin Scott Consultancy	Rate of CIL too high compared to nearby authorities especially in northern area	Noted, CIL levels are based on viability assessment which is the driver for the levels set in the DCS. Alton will be reviewed but otherwise NFA	Assess Alton VP level and amend charge rate if required.
3	The Theatres Trust	Support setting NIL rate for theatres	Noted	None
4 <b>U</b>	English Heritage	Support the use of CIL to fund historic building renovation.	Noted, no further action needed	None
<b>V</b> 20 20 20 20		Would not wish for CIL to preclude the beneficial reuse of historic buildings		
<del></del>	Farringdon Parish Council	Concerned at difference between EHDC and SDNP CIL rates	Noted	None
	Sport England	Wish for IDP and EHDC generally to get in to dialogue regarding sports provision in EH outside Whitehill Bordon	Noted	Add Whitehill Bordon IDP to draft district wide IDP when available
7	Thames Water	CIL should not be levied on Water Authority Infrastructure  Could CIL be used to fund drainage infrastructure	Noted	None
8	Highways Agency	No comments on DCS	Noted	None
9	Whitehill Town Council	Whitehill and Bordon should have a lower CIL rate for hotels	Noted	Will review CIL rate for Hotels outside the CIL Island area in the Whitehill Bordon regeneration area
10	Hampshire County Council	Raise a range of issues regarding IDP updates and Reg 123 List	These matters will be addressed prior to examination submission.	No changes required to Reg 123 list and IDP

11	Alton Town Council	Would like a CIL presentation	Noted, a presentation will be made ASAP.	Reassess Alton
		No general Comment	ASAP.	Assess impact of AH and
		No general comment	CIL rates are being reviewed in Alton	contributions being withdrawn from
		Are concerned that with smaller sites (10 and under)	and smaller sites will be reassessed	residential sites of 10 or less
		now being exempt from contributions and affordable	across the District in response to this	
		housing this may impact on viability and infrastructure	concern to see if a separate rate should	
		provision	be charged for smaller sites of 10 or less dwellings	
12	Southern Water	No comments on CIL, have comments on IDP	The IDP is under continual review, these comments will be included in the	
			IDP review later in 2015.	
13	SGN	General CIL comments	Noted	NFA needed
14	Hallam Land Management Ltd	CIL assessment must be based on viability, respondents concerned that CIL viability assessment	CIL rates have been set against viability evidence, Alton rates will be	Review Alton rates.
		has not followed guidance and regulation.	subject to further review. CIL viability has in the Council's view followed good	Produce a Payments in Kind Policy for submission in response to this
		Northern parishes disproportionately high	practice.	representation.
		No exceptional circumstances relief, payments in kind and low cost market housing relief	The Council will consider a Payment in Kind policy.	
15	Environment Agency	No comment	Noted	NFA
16	WYG	There is a disparity between Havant at £80 psm and the southern Parishes at £100 psm.	The CIL level has been set in accordance with up to date viability indicators which will be rechecked before submission for examination.	Check Southern Parishes CIL level and amend if appropriate.
		The Reg 123 list excludes payments in kind in lieu of		
		CIL	There is an expectation that a portion	Amend Reg 123 list text to reflect an
			of CIL will be used to fund education	understanding of this concern.
			projects if needed, there will not be a	
			separate payment made through the	
			planning process. Wording will be clarified to reflect this position.	
17	Gladman Developments	General CIL comments	Noted	No change

18	Natural England	It is not clear from the Reg 1234 List where funding will be collected for loss of biodiversity where required	This matters falls outside CIL and S106 agreement and it will be for the Planning Authority to produce a	No change needed
19	Councillor Shepherd	Concerned that Southern Parishes CIL rate is too low.  CIL rate should be the same as S106 rates not lower as proposed, reference Education contributions as an example.	separate methodology for collection.  The southern parishes CIL rate has been set in accordance with regulation and guidance based on Viability parameters. A buffer is included in accordance with guidance so that in most cases development will not be impeded. The CIL level has been set in accordance with up to date viability indicators which will be rechecked	Check Southern Parishes CIL level and amend if appropriate.
<b>D</b>		Current S106 rates not deterring developer interest therefore must be acceptable.  Rate of £180 psm considered appropriate.	Current S106 negotiations are based on site-by-site viability assessment, the basis for CIL is to provide greater	No change.
Page 197		Should be no low cost market housing relief.  CIL should increase year on year in accordance with an agreed process.	certainty of charges. The CIL rate of £100 psm is the maximum the Council should charge from a viability point of view. No relief is proposed top cover low cost market housing	See above, CIL level will be checked.  No change
			There will be a mechanism in place to allow CIL rates to rise in accordance with an appropriate index.	Mechanism will be explained regarding indexation of CIL.

20	Defence Infrastructure	There are confusing references (Green Town/	This matter requires clarification in	Clarify terminology.
	Organisation	EcoTown etc) which must be clarified.	terms of terminology and amendments will be made to the DCS prior to	
		DIO supports zero residential CIL in the strategic allocation area.	submission.	
			Noted.	
		The zero CIL area does not follow the W&B SAA area		Mana alaguly daggriba tha nagagriba
		JCS Map 4.	The zero CIL zone follows the 4 main	More clearly describe the reasoning behind the boundaries of the Zero
			planning application envisaged within	CIL zone and why it differs from the
			the W&B SAA area. If the whole SAA	W&B SAA boundary.
			were zoned then pooling would occur if more than 5 applications were	
			submitted. For this reason the 4 main	
		There is no evidence to substantiate why differing CIL	applications form the zero CIL zone. The 5 <sup>th</sup> application site is not clear.	
<del>,</del>		charges apply to different parts of the W&B SAA. DIO objects to differential rates in the SAA.	The 5 application site is not clear.	See above
Page 198			For this reason the zero CIL zone does	
က္			not follow the SAA. Inevitably therefore outside the Zero CIL zone a charge will	
<del></del>			need to be made as those	
OP .			developments will not be governed by	
		There should be zero CIL applied to retail and hotel development in the SAA.	S106 negotiations. As an In Kind policy will be submitted to the Council	
		development in the ov v.	for approval prior to submission this	
		DIO :	may allow in kind contributions to	
		DIO is concerned that the IDP does not contain information regarding infrastructure requirements of	infrastructure outside the Zero CIL zone but inside the SAA.	Clarify in the DCS prior to
		the SAA		submission.
			It is the intention that Hotels and Retail	
			developments should be zero CIL within the zero CIL zone, however	
			there will be a charge within the SAA.	Noted.
			The major application submitted just	
			prior to the end of December 2014 did	
			not contain information which would allow the IDP to be attached to the draft	
			district wide IDP. The W&B IDP will be	
			attached when appropriate.	

21	Cala Homes, Crest Nicholson and Persimmon Homes (Savills)	Concern at level of CIL (up to £180 psm) particularly if the Alton Sports Centre contribution is added.  Query whether the IDP is appropriate in place of the Reg 123 List.  House price data and build cost analysis is not accurate.	A significant number of concerns have been considered in the DCS which moves forward from the PDCS consultation. The matters in the representation will be covered in the Adams Integra Further Addendum report which will support the CIL Submission.	Amendments will be made to DCS, IDP etc only of required by the review being undertaken regarding viability.
Pa		CIL rate along with the affordable housing requirement S in the JCS will render some schemes unviable.  No buffer is evident in setting AH and CIL rates.  There are a number of queries within the Viability report which require clarification.  There is no Instalments policy.	An instalments policy will be drafted in response to this and other concerns regarding the need for such a policy.  EH has a 5 year supply of housing. However a buffer between what could be charged and the proposed charging levels mean that most development will be able to deliver the CIL rate and other requirements of planning policy.	
Page 199		Given a lack of 5 years supply CIL set too high will further impede the delivery of housing.  Clarification is needed via an SPD to show how CIL will sit alongside S106 requirements	The Council envisage that outside the Zero CIL zone S106 contributions will largely be replaced by CIL other than on site mitigation and contributions in lieu. The Alton Sports Centre contribution will NOT be charged when CIL is adopted.	
		Would welcome a meeting to discuss these matters.	Adams Integra and EH will meet with Savills to discuss.	

Persimmon South	Do not consider that the residential charging rates have been set in accordance with the regulations	To be reassessed and position reaffirmed on all the points registered	Amendments will be made to DCS, IDP etc only of required by the review
(Turley Economics)	Concern over the benchmarks used in formulating the viability model.	viability evidence.	being undertaken regarding viability
	Benchmarks are artificially low and hence overstate viability.		
	Alton should not be placed within VP4, therefore the charging rate is too high.		
	There is no evidence that the CIL rate has been robustly and transparently assessed,		
	The Alton Sports Centre contribution has not been factored in to the costs of development; the imposition of this contribution has a significant impact on viability.	The Alton Sports Centre contribution will NOT be charged once CIL is adopted.	
	Build costs and professional fees have been underestimated.		
	The presence of and explanation of the buffer needs to be clear and transparent.		
	An Instalment Policy is needed.	An Instalments Policy will be adopted alongside the CIL Charging Schedule.	
	Exceptional circumstances relief is needed regarding Low cost market housing	ECR for LCMH is not proposed at this stage.	
	A Land and infrastructure in kind policy should be in place.	Land and infrastructure in kind contributions may be allowed in exceptional circumstances.	
	The Reg 123 list requires contribution towards the Alton Sport Centre.	See above. CIL may contribute towards the ASC but not a separate contribution as at present.	
	Coast	Coast (Turley Economics)  Concern over the benchmarks used in formulating the viability model.  Benchmarks are artificially low and hence overstate viability.  Alton should not be placed within VP4, therefore the charging rate is too high.  There is no evidence that the CIL rate has been robustly and transparently assessed,  The Alton Sports Centre contribution has not been factored in to the costs of development; the imposition of this contribution has a significant impact on viability.  Build costs and professional fees have been underestimated.  The presence of and explanation of the buffer needs to be clear and transparent.  An Instalment Policy is needed.  Exceptional circumstances relief is needed regarding Low cost market housing  A Land and infrastructure in kind policy should be in place.  The Reg 123 list requires contribution towards the	Const (Turley Economics)  Concern over the benchmarks used in formulating the viability model.  Benchmarks are artificially low and hence overstate viability.  Alton should not be placed within VP4, therefore the charging rate is too high.  There is no evidence that the CIL rate has been robustly and transparently assessed,  The Alton Sports Centre contribution has not been factored in to the costs of development; the imposition of this contribution has a significant impact on viability.  Build costs and professional fees have been underestimated.  The presence of and explanation of the buffer needs to be clear and transparent.  An Instalment Policy is needed.  Exceptional circumstances relief is needed regarding Low cost market housing  A Land and infrastructure in kind policy should be in place.  The Reg 123 list requires contribution towards the Alton Sport Centre.  by the respondents regarding the viability viability evidence.  The Alton Sports Centre contribution will NOT be charged once CIL is adopted.  The Alton Sports Centre contribution will NOT be charged once CIL is adopted.  ECR for LCMH is not proposed at this stage.  Land and infrastructure in kind contributions may be allowed in exceptional circumstances.  See above. CIL may contribute towards the ASC but not a separate contribution

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#### NON EXEMPT

**CABINET** 

# EAST HAMPSHIRE DISTRICT COUNCIL

28<sup>th</sup> January 2015

PERSONALISATION Service Manager - Marketing

FOR DECISION

Portfolio: Portfolio Holder for Personalisation

**Cllr Guy Shepherd** 

**Key Decision: No** 

# 1.0 Purpose of Report

1.1 The Councils Strategy includes the personalisation of Services so that residents and businesses can be offered a level of service at a price to suit their needs. In order to deliver this programme of work funding is required and this report is asking for the release of funds needed to deliver the Personalisation programme. Attached is the full business case which supports the proposed programme of work.

#### 2.0 Recommendation

It is recommended that cabinet:

- **2.1** Approves the attached business case
- 2.2 Release funding from the transformation reserves in the sum of £201,500 to fund the implementation costs of this programme and
- 2.3 Approves the additional Revenue Budget of £171,750 reducing to £150,750 in year 3 as set out in the attached business case.

# 3.0 Summary

3.1 The Vision in the Corporate Strategy states ... "Throughout, EHDC has remained a well-defined local council with an admired and trusted mutually beneficial relationship with the residents and businesses of East Hampshire. Our focus on our customers ensures that services are accessed in ways that reflect their preferences and needs which has resulted in

# **Supplementary Information**

EAST HAMPSHIRE DISTRICT COUNCIL CABINET 28 January 2015

**Dear Councillor** 

I am now able to enclose, for consideration at next meeting of the Cabinet, to be held on 28 January 2015 the following supplementary information that was unavailable when the agenda was printed.

# Agenda No Item

- 9 National Planning Policy Guidance Revision to Developer Contributions
  Thresholds for Affordable Housing and other Tariff Style Contributions (Pages 1 2)
- 11 <u>East Hampshire Community Infrastructure Levy (CIL)</u> (Pages 3 26)



# Agenda Item 9

National Planning Policy Guidance – Revision to Developer Contributions Thresholds for Affordable Housing and other Tariff Style Contributions

Please see update below following consideration of the draft report by the Development Policy Panel on 21 January 2015. The text below provides clarity on how the Joint Core Strategy Policy CP13 should be interpreted following Council agreement.

In light of the changes the NPPG made to seeking affordable housing and S106 contributions. JCS Policy CP13 should be interpreted as follows:

In order to meet affordable housing needs all residential development within East Hampshire District Local Planning Authority Area resulting in 11 or more additional dwellings (net) or, 10 or less dwellings (net) and which have a combined gross floorspace of more than 1000sqm should contribute towards the provision of affordable housing. This provision will normally be provided on-site.

If the site lies within a designated rural area a financial contribution should be sought for a scheme of between 6 and 10 additional dwellings (net). No on site provision will be sought. For schemes of 5 additional dwelling (net) or less, no affordable housing provision will be sought.

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# **Cabinet Update**

The CIL report was considered in detail at DPP and the following queries were made which have been clarified as follows:

- 1. There was a strong feeling that the Charging rates should be annually reviewed and updated for inflation or RICS Property prices? Is there any legal reason why we can't have an inbuilt inflation/prices increase (that doesn't require a full process review). The CIL Regulations allow for a "cost of living" increase year on year without complex consultation needing to be undertaken, they do not allow significant changes to alter CIL rates without full consultation.
- 2. There was concern about the tables in the Adams Integra report Members focused on the sales values in Table 1 for which there was widespread feeling that the prices were not realistic. They specifically mentioned 3 bed house prices in Rowlands Castle and the lack of any data on 5 beds in Rowlands. All tables have been reviewed by the Consultant and updated with new information where it is available. Moving out of a recessionary position means that in some circumstances full comparable evidence is minimal simply because there have not been significant transactions taking place. In these circumstances discussion takes place with developers and local agents to assess trends and allow accurate forecasting. The CIL addendum report is attached as Appendix 1.
- 3. The smaller unit prices at Liphook were also felt to be unrealistic. **These** prices have been checked and found to be accurate.
- 4. Members also noted that the tables should be in colour to show any distinction between 2<sup>nd</sup> hand and new build. As Table 2 is derived from Table 1 they also queried whether that would be right. The tables will be adjusted before the report is brought back to Cabinet and Council after examination.
- 5. Councillor Williams thought that Headley had been mistakenly put in VP3 rather than VP4? **Agreed, this has been checked and amended accordingly.**
- 6. There main concern was that we are only going to get 50% of what we previously got from S106 through CIL. Members wanted some comparative information e.g. How much S106 have we got from Green lane Clanfield and what would be the comparative sum from viability. A table was circulated with examples of how sites might perform if CIL replaced S106 negotiations (Attached as appendix 2)
- 7. Councillor Carew also felt £60 Sqm at Whitehill was poor. Whitehill has been rechecked and the rate found to be appropriate. There will always be pockets where values are greater, however guidance suggests that

CIL charging areas cannot be that fine grained and that CIL rates should wash over parishes or other wider zones.

- 8. Cllr Branch was concerned at the potential to reduce the CIL rate for Alton from £180 per sq m to a lower level. The CIL rate for Alton has been rechecked and found to potentially impact on viability, the Consultant recommends a CIL rate of £140 per sq m in place of the suggested £180. The CIL maps have been revised and are attached as Appendix 3.
- 9. Why is there reference to the Sports Centre contribution in the Adams Integra report? Developers and site promoters have been critical of the viability of the CIL recommendation for Alton partly because of the VP4 £180 sq m rate (see 8 above) but also their understanding that the £10,000 sports centre contribution would be levied on top of that. It would be unlawful to make such a charge once CIL is adopted and it is for this reason that the statement has been made.

East Hampshire District Council

Addendum report following Consultation into Draft Charging Schedule

**DRAFT** 

Adams Integra January 2015

# Introduction

In March 2014 Adams Integra produced a report for East Hampshire District Council that was designed to support a Preliminary Draft Charging Schedule (PDCS) for the introduction of a Community Infrastructure Levy (CIL). This was followed by an addendum report in November 2014. At that time, the recommended CIL rates were:

Use Class	Proposed EHDC CIL Rate November 2014
Residential other than Class C2, C2A uses and Extra Care Housing	VP2 locations £60 VP3 locations £100
Residential C3A sheltered housing in self-contained	VP4 and VP5 Locations £180
houses and flats with communal facilities and an age restriction	£40
Office	£zero
Hotels	£70
High Street/Centre Retail	All Retail £100
Out of Centre Retail	
Industrial and Warehousing	£zero
Student Accommodation	£zero
All Class C2, C2(a), C3(b), C3(c) uses including Extra Care Housing	£zero
Any other development	£zero

The Council submitted the DCS for public consultation over November and December 2014 and responses were received under the following main headings:

- Look at Alton sales values. Should the town be in VP4 or VP3?
- Impact of the contribution to the Alton sports centre.
- Viability buffer
- How were existing use values obtained? How do they relate to geographical areas?
- Explain professional fees and other allowances.
- Net to gross ratios
- Why is there such a difference between northern and southern CIL rates?
- The level of £180 looks high in relation to other authorities.
- Justify s106 costs.

In addition, the Council has asked us to consider appropriate CIL rates for small sites, following the planning guidance of 28<sup>th</sup> November 2014.

As part of this addendum report, we are including the following appendices:

- Appendix 1 Tables of Alton sales values.
- Appendix 2 Tables of 75 unit sites with different net:gross ratios.
- Appendix 3 Tables of land value outcomes from addendum report of November 2014, including higher build costs.
- Appendix 4 Tables of land value outcomes for small sites with no affordable housing or s106 contributions.

#### Alton sales values and CIL level.

Alton is due to provide a significant number of the new homes under the Joint Core Strategy (CP10).

In the consultation responses, there is a question as to whether Alton should be in value point 3, not value point 4. By way of response, we have looked again at the

evidence from the March 2014 report and we have also carried out further research into today's values for the town. The outcome of this research is shown at appendix 1, where the tables illustrate both values from September 2014 and sold prices taken over the last year. Where possible, we note both the prices and the floor areas and then adjust the values, as necessary, to reflect the floor areas on which the study is based. We then apply a VP level to this resultant sales value.

From this work, we have concluded that values range between VP3 and VP4, as stated in the previous addendum report. In light of the importance of delivering the expected housing numbers from Alton, we would suggest that the town could take a CIL level greater than VP3, but that VP4 could lead to viability pressure.

We are proposing, therefore, that a separate rate is introduced for Alton, at £140 per square metre.

### **Alton Sports Centre**

We have been instructed by the Council that there will be no contribution required towards the Alton sports centre, in addition to CIL. We have not, therefore, assumed any additional cost for this.

# Viability buffer

Responses sought greater clarification of the buffer that prevents the proposed CIL charges testing viability to the limit. The idea of the buffer is to allow for site specific abnormal circumstances that might arise.

In this connection, we would make two points. First, we have based viability upon an average land value per hectare, arising out of the scenarios at each value point. For example, if we look at appendix 4 of the March 2014 viability report, the table headed 40% affordable, code 4, 70/30 rented:shared ownership and £2,000 infrastructure, there are average land values per hectare at the bottom of each column. These land values are only included in the average where they are above zero. The average for value point 2 is shown as £1,079,015 per hectare. From the figures in the column,

the maximum viability level could have been assumed at around £1,400,000 per hectare. In this instance there is, therefore, a buffer of around 30%.

The average for value point 3 is shown as £1,609,586 per hectare, whereas the maximum viability level could have been taken at around £2,000,000 per hectare, giving a buffer of some 24%.

The average for value point 4 is shown as £2,225,220 per hectare, whereas the maximum viability level could have been taken at around £2,700,000 per hectare, giving a buffer of some 21%.

It will be seen from the tables of 75 unit outcomes, attached as appendix 2, that we have applied a specific buffer of 20% to the land values. We have done this, as opposed to relying on the averages, as the outcomes produce similar land values for the different scenarios. In this instance the average would not, therefore, act as a buffer against the highest values.

In addition, it should be borne in mind that we have a buffer in mind when we are considering appropriate sales values for the value points table. For example, in connection with the Alton sales values at appendix 1, there are a number of values that would apply to value points 4 and 5, but we have taken a conservative view that a more appropriate level for Alton would be VP3/4; we have proposed a CIL level accordingly.

#### How were existing use values obtained?

EUV figures are obtained in a variety of ways. The agricultural figure is intended to reflect the sum that might be typically used in an option agreement, with a developer, to reflect the minimum sum that a landowner would accept. We believe that £450,000 per hectare is also in line with HCA guidelines on Greenfield threshold values, of 10 to 20 times the agricultural land value. The employment thresholds are the result of our own knowledge and experience of such values in the area and take account of different types of employment use, providing a range of values across the area. It is not always the case that a higher value residential location, for example, will also see high value employment uses. It is worth noting that the CIL viability report for SDNP Authority (January 2014) adopted the following thresholds:

Agriculture: £370,000 to £500,000 per ha.

Industrial: £850,000 to £1,500,000 per ha

Residential: £2,000,000 per ha.

The thresholds adopted for the Adams Integra report were within these values, with the exception of the higher residential figure, which was £2,772,000. The original advice was sought in March 2013 from a commercial agent. From this, we assumed two levels of employment thresholds, being £750,000 and £1,100,000 per hectare. We then applied an incentive premium of 20%, before adding a further 5% to reflect improving market conditions to 2014.

#### Clarify build costs, including allowances for surveys and site preparation.

In response to a representation made on the preliminary draft charging schedule, we ran appraisals with a higher build cost. The outcome of these appraisals is shown at appendix 3, being the table from the addendum report of November 2014. For this current addendum, we have also run appraisals for 75 units, also assuming the higher build costs. The table of these results is at appendix 2.

With regard to surveys and site preparation, if we look at a specific appraisal, say 75 units at 40dph, with 40% affordable housing and code 4 build costs, then the position is as follows:

Base build cost £8,813,960

Houses £1,231,per sqm Flats £1,470 per sqm

Renewables £ 262,500

Site abnormals £ 150,000

Architect's fee £272,294

Other consultants £363,058

Insurances £226,912

Surveys £ 37,500

Planning application £ 21,924

Total £921,688 = 10.5% of base build cost.

#### **Net to gross ratios**

The response to the consultation states that the larger sites should differentiate between net and gross site areas. The significance of this is that the net area would be used for the number of units at a specific density, while the gross area would be used as the basis of the EUV calculation, since a landowner will part with the gross area of land for a particular development.

We have looked at a number of actual sites to assess the net:gross ratios that might be experienced on the ground. Whilst it is clear that some larger sites will include an area of public open space, including a play area, any greater area of POS would appear to be dictated by the circumstances of individual sites, such that it cannot be assumed that all site areas will be reduced by, for example, buffer landscaping.

For the purpose of the previous addendum report, we increased the area of the 75 unit sites by 10%, ie we added 10% to the net area that was calculated from the proposed densities.

For the current report, we have shown the impact of increasing the net developable area of the 75 unit sites by 20% and then by 30%. The outcome of this is shown at appendix 2. In this connection, it should be noted that we have allowed an additional cost, of £100,000 per site, for the public open space that is assumed to form the difference between the net and gross site areas. This cost arises from recent discussions with a quantity surveyor, who quoted figures of £150,000 to £200,000 per hectare for open space, including paths, landscaping and some play equipment.

The result of this is that the land values are assessed across a larger, gross, site area and the land values per hectare are reduced. This reflects, therefore, the fact that a landowner will need to receive a viable land value across the whole of his land area before releasing land for development.

From the tables at appendix 2 it will be seen that all outcomes show viability against Greenfield sites. In those scenarios where the gross area is 20% larger than the net area, there is also viability at the lower employment thresholds for value points 3-5, with value points 4-5 also showing viability at the higher employment threshold.

When the gross area is increased to 30% over the net area, then we see viability for all scenarios against Greenfield thresholds, but sites need to be in value points 4 and 5 before viability is seen against employment thresholds.

It is necessary, therefore, for the Council to consider the weight that it might wish to attach to existing employment uses in connection with the development of larger sites.

#### Differences in rates across the District.

The CIL rates are derived from the ability of different development scenarios to absorb costs at different value levels, while providing competitive returns to both landowner and developer (see NPPF paragraph 173). The ability to absorb these costs will depend upon a number of factors, not least the differences in sales revenues in different locations. It is common practice for the development appraisals to be carried out on a "residual" basis, where costs are deducted from revenue, to produce a residue for the land element. Whilst build costs will remain similar across the District, sales values will vary; it is this variation that is reflected in the CIL rates.

#### Section 106 costs

We have consulted with the Council as to the appropriate level of s106 cost, assuming that a number of existing cost headings would be covered by CIL. Once CIL is in place, the only s106 item to be covered would be public open space and it is felt, therefore, that a s106 cost of £2,000 per unit is appropriate alongside CIL.

#### **Small sites**

Following revisions to national planning policy guidance on 28<sup>th</sup> November 2014, the Council asked us to consider the impact of zero affordable housing and s106 contributions on sites of up to 10 units and which have a gross internal floor area of less than 1,000 square metres.

The table at appendix 4 illustrates the land value outcomes for sites of 1, 3 and 10 units, at different densities and across the different value locations.

We are, again, comparing land value outcomes with existing use thresholds but, in this instance, we are taking the view that these smaller sites are more likely to be seen in existing residential use. Whilst the lack of affordable housing contributions would improve the revenue from a development, this would be countered by the need to match a higher existing use value, with the result that a higher CIL cannot always be assumed.

In light of the fact that the land value outcomes are within narrow ranges for each value point, we have again applied a buffer of 20% to the average land value per hectare. In practice, this results in a land value per hectare that is between 25% and 39% lower than the highest land value per hectare under each value point.

From this exercise, we have concluded that the CIL rates for value points 2 and 3 should remain unchanged for the small sites, since they are not showing viability against residential uses, but that the rates for sites in value points 4 and 5 could be increased to £200 per square metre.

#### Recommendation

We would recommend that the Council considers the following amendments to the CIL rates:

- A new rate for Alton of £140 per square metre.
- A new rate of £200 for sites of 10 units and less, being below 1,000 sqm, in the Remaining Areas, as in the table of rates below.
- Moving Headley into VP4, ie to £180 per square metre.

#### **Summary of Proposed Revised CIL rates**

See the table below:

Table of Proposed CIL rates January 2015

Use Class	Proposed CIL rate January 2015				
Housing 11 units and above	Whitehill Bordon:				
	Outside regeneration area:	£60			
	Inside regeneration area:	£0			
	Clanfield, Horndean,				
	Rowlands Castle:	£100			
	Alton:	£140			
	Remaining Areas:	£180			
Housing 10 units and below	Whitehill Bordon				
	Outside regeneration area:	£60			
	Inside regeneration area:	£0			
	Clanfield, Horndean,				
	Rowlands Castle:	£100			
	Alton:	£140			
	Remaining Areas:	£200			
C3A sheltered housing in self-contained houses and flats with communal facilities and an age restriction	£40				
Offices	Zero				
Hotels	£70				
High St/Centre retail	£100				
Out of centre retail					
Industrial and warehousing	Zero				
Student Accommodation	Zero				
All class C2, C2A, C3B, C3C uses	Zero				
including extra care housing					
Any other uses	Zero				

### **End of Report**

#### Alton sales evidence

Values assume a discount of 5% from asking prices

#### Values from January 2015.

Location	New / second	Туре	Area sqm	Value of	Area of	Value of	Value
	hand			comparable	proposed	proposed	Point
Barley Fields	New	Maple 3 bed semi	83	£285,000	90	£292,000	VP3
Holybourne	-						
Hunters Mews	+						
Normandy St	2nd hand	3 bed detached	90.5	£394,250	90	£394,000	VP5
Hunters Mews	2nd hand	3 bed terrace	89	£313,500	90	£313,500	VP3/4
Normandy St	Zila ilalia	o bea terrade	00	2010,000	00	2010,000	V1 0/-
Mount Pleasant Road	2nd hand	3 bed detached	unknown	£332,450	90	£332,000	VP4
Anstey Road	2nd hand	2 bed 2 storey terrace	84	£265,950	76	£250,000	VP3/4
Ackender Road	2nd hand	3 bed 3 storey terrace	93.4	£309,000	90	£305,000	VP3/4
Florence Way	2nd hand	2 bed end terrace	64.4	£249,800	76	£265,000	VP4

### Sold prices from Rightmove January 2015 All are sales within the last 12 months

Location	Туре	Area sqm	Sold Price	Area of	Value of	Value
				proposed	proposed	Point
					(estimates)	
			0.40= 0.00		0.40= 0.00	) (5.4
20 Ascot Close	1 bed flat		£125,000	46	£125,000	VP1
4 Ascot Close	3 bed detached		£325,000	90	£325,000	VP4
7 10001 01000	o bed detached		2020,000	- 00	2020,000	V1 -7
Orchard Lane	1 bed flat		£131,000	46	£131,000	VP2
5 Plumpton Way	2 bed end terr + garage	58	£272,500	76	£300,000	VP5
10 Plumpton Way	2 bed mid terrace	60*	£235,000	76	£260,000	VP4
15 Kings View	1 bed flat	46	£156,500	46	£156,500	VP3
Kings View	2 bed flat	70	£250,000	65	£235,000	VP5
22 Kings View	4 bed semi	140*	£460,000	121	£410,000	VP3
24 Huntsmead	4 bed detached	152	£462,000	121	£400,000	VP3
Gilbert White Way	3 bed link detached	84	£310,000	90	£320,000	VP4
8 William Way	2 bed terrace	56.8	£220,000	76	£250,000	VP3/4
7 Goodwood Close	4 bed detached	93	£353,000	121	£400,000	VP3
3 Marshal Close	4 bed detached	125	£490,000	121	£485,000	VP5
21 Fontwell Drive	4 bed detached	105	£375,000	121	£400,000	VP3
16 Fontwell Drive	4 bed detached	107	£435,000	121	£450,000	VP4
1 Shipley Close	4 bed detached	125	£400,000	121	£395,000	VP3

<sup>\*</sup>estimated

Land value outcomes for 75 unit sites with gross area 20% and 30% larger than net area. 40% affordable, code 4, s106 at £2,000 per unit.

Higher build costs. Includes £100,000 per site for POS.

Values are land value per hectare on the gross land area. CIL levels as shown

Gross = net plus 20%

roco not p						
No. units	Density	Net dev area ha	VP2	VP3	VP4	VP5
	dph	Gross site area ha	£60	£100	£180	£180
75	30	2.5				
		3	£610,629	£1,155,343	£1,595,088	£2,221,39
75	40	1.88				
		2.3	£745,059	£1,165,721	£1,601,979	£2,315,83

£677,844 £1,160,532 Average land value per ha £1,598,534 £2,268,616 Buffer less 20% £542,275 £928,426 £1,278,827 £1,814,892

Land values EUV per ha against EUVs

Greenfield	£450,000			
Employment	£945,000			
Employment	£1,386,000			
Residential	£2,016,000			
Residential	£2,772,000			

Gross = net plus 30%

01033 - 11ct p	7143 00 70					
No. units	Density	Net dev area ha	VP2	VP3	VP4	VP5
	dph	Gross site area ha	£60	£100	£180	£180
75	20	2.5				
75	30	2.5				
		3.25	£563,657	£1,066,470	£1,472,389	£2,050,520
75	40	1.88				
73	40		4			
		2.4	£714,005	£1,117,149	£1,535,230	£2,219,341

£1,503,810 Average land value per ha £638,831 £1,091,810 £2,134,931 Buffer less 20% £511,065 £873,448 £1,203,048 £1,707,944

Land values EUV per ha against EUVs

Greenfield	£450,000			
Employment	£945,000			
Employment	£1,386,000			
Residential	£2,016,000			
Residential	£2,772,000			

Employment

Residential

Residential

£1,386,000

£2,016,000

£2,772,000

From addendum report November 2014
Cumulative impact of increased build costs, 10% net:gross for 75 unit sites, s106 at £3,000 per unit. Build costs increased to £1,231 per sqm for houses and £1,471 per sqm for flats (see Turley response to consultation). Build costs assume code 4.

Unit number	Density		VP2	VP3	VP4	VP5
	dph					
CIL	<b>Sp.</b> .		£60	£100	£180	£180
OIL			200	2100	2100	2100
10	25	Land Value	£298,693	£629,680	£854,645	£1,157,50
		Land value per ha	£746,732	£1,574,201	£2,136,612	£2,893,75
		Land value per na	2740,732	21,014,201	22,100,012	22,000,101
	35	Land Value	£357,664	£523,751	£666,367	£936,752
		Land value per ha	£1,251,824	£1,833,128	£2,332,286	£3,278,63
	50	Land Value	£200,959	£296,536	£441,275	£592,694
		Land value per ha	£1,004,796	£1,482,678	£2,206,374	£2,963,470
25	30	Land Value	£838,926	£1,398,734	£1,912,318	£2,588,072
	- 55	Land value per ha	£1,006,711	£1,678,481	£2,294,782	£3,105,680
		Lana value per na	21,000,711	21,070,401	22,204,102	20,100,000
	40	Land Value	£709,123	£1,021,677	£1,391,265	£2,000,62
		Land value per ha	£1,134,596	£1,634,683	£2,226,024	£3,200,994
			, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	, , , , , ,	,
	60	Land Value	£0	£7,927	£187,005	£732,94
		Land value per ha	£0	£19,025	£448,812	£1,759,067
75	30	Land Value	£1,850,927	£3,485,070	£4,808,304	£6,683,231
		Land value per ha	£673,064	£1,267,298	£1,748,474	£2,430,266
	40	1177-1	04 700 050	00.700.400	00 700 504	05.045.404
	40	Land Value	£1,732,653	£2,700,199	£3,703,594	£5,345,46′
		Land value per ha	£841,094	£1,310,776	£1,797,861	£2,594,884
	60	Land Value	£0	£0	£346,055	£1,894,69
	- 55	Land value per ha	£0	£0	£251,676	£1,377,960
		zana talao pol na	201	20	2201,010	2.,0,000
Av land value p	er ha excluding	£0	£951,260	£1,350,034	£1,715,878	£2,622,746
	· ·		,		, ,	, ,
Land values against EUVs	EUV per ha					
Greenfield	£450,000					
Employment	£945,000					
Employment Employment Residential Residential Av land value p	£945,000 £1,386,000 £2,016,000 £2,772,000 eer ha excluding		£942,337	£1,549,76	i1	£2,089,340
Land values against EUVs	EUV per ha					
Greenfield	£450,000					
Employment	£945,000					
Employment	£1 386 000					

Land value outcomes for small sites following planning guidance of 28th November 2014.

Testing sites up to 10 units, maximum 1,000 sqm, with no affordable housing or section106 contributions. CIL levels as shown

No. units	Density		VP2	VP3	VP4	VP5
	dph	CIL per sqm	£60	£100	£200	£200
1	25	Land value	£39,854	£90,454	£132,254	£167,546
		Land value per ha	£996,359	£2,261,359	£3,306,359	£4,188,651
3	25	Land value	£137,785	£259,299	£348,437	£449,176
		Land value per ha	£1,148,209	£2,160,829	£2,903,646	£3,743,130
3	30	Land value	£148,462	£236,582	£296,825	£394,205
		Land value per ha	£1,484,620	£2,365,824	£2,968,249	£3,942,051
10	35	Land value	£501,251	£655,605	£788,998	£1,090,047
		Land value per ha	£1,754,379	£2,294,619	£2,761,494	£3,815,163
Average land	•		£1,345,892	£2,270,658	£2,984,937	£3,922,249
_ess 20% buff	fer		£1,076,713	£1,816,526	£2,387,950	£3,137,799
_and values	EUV per ha	ı				

against EUVs
Greenfield £450,000

Greenfield	£450,000			
Employment	£945,000			
Employment	£1,386,000			
Residential	£2,016,000			
Residential	£2,772,000			

NB: For these small sites, we are assuming a greater likelihood that they will be developed on existing residential sites, particularly in more expensive locations. There is, therefore, greater weight given to outcomes against residential existing use values, compared to larger sites.

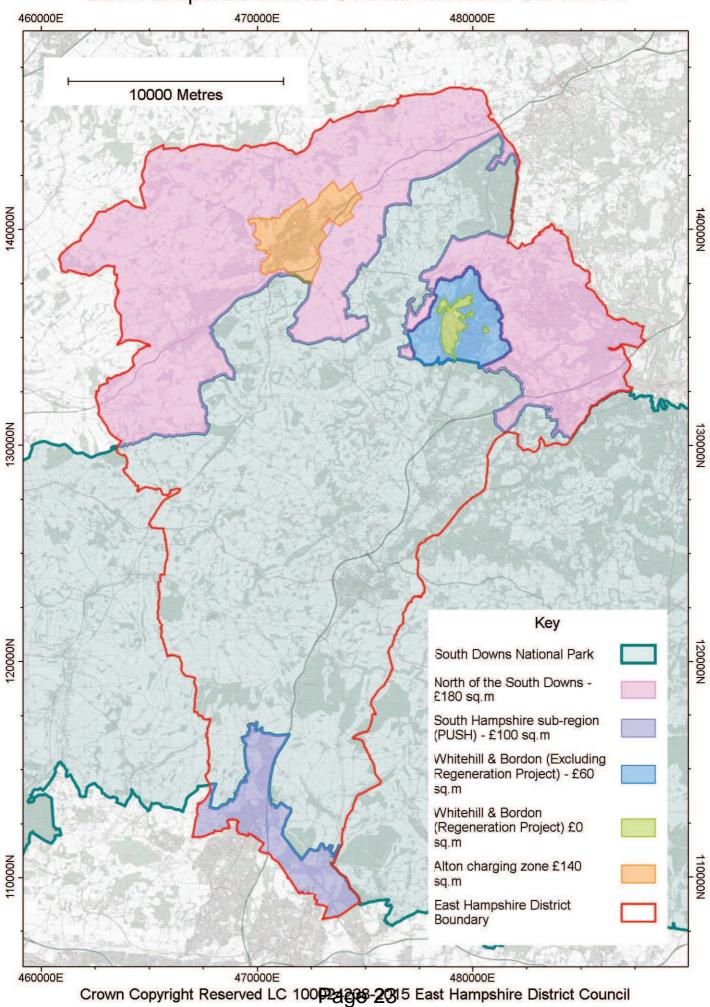
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Sample of Approvals over the last 2 years across the District comparing S106 to CIL

Application	Site	Date of	Scheme	S106	Total S106	CIL
No:	Address:	Agreement/ Undertaking	details	3100	contribution	CIL
21915/015	Sand Pit South of Moorlands, Hogmoor Road, Whitehill, Bordon	UU dated 12/01/2015	12 homes, 8 market	AH £341,376, transport £55,212, EI £6,696, POS £16,200, admin/mon fee £10,000	88,000	90,000
27202/029	Applegarth Farm, Headley Road, Grayshott	With legal		Transport £217,531, Education £374,218, POS £38,566, CF £111,360, Comm Project Worker £20,000, mon. fee £10,000	771,360	864,000
28463/002	Down Farm, Chalton Lane, Clanfield	With legal		Transport £847,297, Education £935,545, NHS contribution £38,400, Comm Project Worker £51,750 admin/mon fee £tbc	1,872,992	1,359,700
30016/018	Oaklands Phase 2, Redhill Road, Rowlands Castle	With legal		Transport £??, education primary £419,731, CF £??, POS £??, ED construction jobs £76,671???, AH off-site £12,420, admin fee £10,000?	518,000 plus education and POS	640,000
54599/001	Land at Penally Farm and Bramshott Place, Liphook	Being Appealed	40 cottages	Transport £149,800, POS £43,200, EI £22,320, AH off-site £472,240, mon fee £10,000	224,300	540000

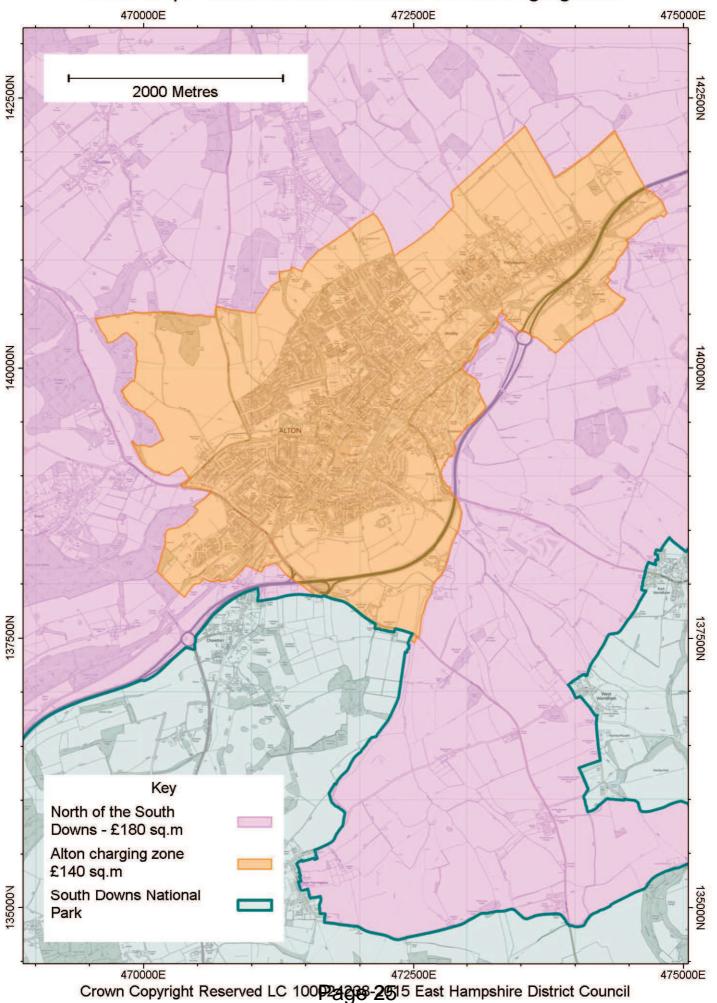
20753/002	Former Travis Perkins, Littlefield Road, Alton	S.106 agreement dated 03/01/2014	10 houses	Transport £37,450 POS £13,500, EI £5,580, fee £5653.00 + indexation to RPI (CHAW)	62,000	112,000
55155/001	Land North of Little Oaks, Sarileigh, Bodmin Cottage and Herries, The Shrave, Four Marks	UU dated 07/01/2014	8	Transport £33,384 POS £10,800, EI £4,464, fee £4,864.80	53,300	144,000
55118	The Boynes, Station Road, Medstead	UU dated 10/01/2014	1	Transport £5,457 POS £1,350, EI £558, fee £736.50	7,800	25,200
25030/003 and /004	Land south of Headley Fields, Headley	UU dated 22/01/2014	7	Outline, so Transport at TCP rates, POS at £9,450 El at £3,906, admin fees to be calculated at 5% of total	78500	90,000
23856/009	Keyline Builders Merchants, Redhill Road, Rowlands Castle	S.106 dated 18/07/2014	43 of which 2	HCC Transport £119,942, HCC Education £217,451, Environment al Improvement s £23,944, admin fees £5,000. Contributions all indexed	364000	310,000
54596/001	Rear of 185- 189a Lovedean Lane, Horndean	S.106 dated 22/07/2014		Transport £148,479, POS £39,600, EI £22,320, admin fee £10,000. Contributions RPI indexed	221,000	288,000

## East Hampshire District Council Indicative CIL Levels



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# Inset Map - Indicative CIL Levels Alton charging zone



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