East Hampshire District Council

Community Infrastructure Levy Examination

Response to Examiner's Initial Questions to the Council – 13 February 2015

The Examiner has requested clarification on 3 points in relation to the proposed methodology for CIL in respect of the Whitehill and Bordon Regeneration area.

In terms of the 3 issues we clarify below:

1. The Infrastructure Delivery Plan (IDP) (Document Reference CIL 3) refers to the preparation of a separate IDP for the Whitehill and Bordon Eco-Town and states it will be attached as Appendix 2 prior to submission of the CIL Charging Schedule. Appendix 2 does not appear to have been included in the submission version of the IDP. It would be appreciated if you could provide me with a copy of this document or any alternative information on infrastructure requirements relating to this strategic site.

Apologies that Appendix 2 was not submitted, this was a matter of timing. The update to the IDP was proposed to contain additional information to support the infrastructure requirements of the Regeneration Project Area at Whitehill and Bordon. The planning application for the majority of the Regeneration area is known as the Bordon Garrison site, (Circa 2,400 dwellings, commercial development, and infrastructure) it was submitted in late December 2014 and is currently subject to detailed discussion in respect of its Infrastructure Delivery Plan and Heads of Terms through a detailed viability discussion. The Whitehill and Bordon IDP therefore continues to emerge through detailed negotiation and viability testing with GVA acting for the DIO (Landowner) and CBRE for the Council as planning authority. Detailed and confidential discussions are taking place at the moment which will significantly influence the infrastructure delivered within the Regeneration Project Area. Whilst the detailed viability discussion is not in the public domain being commercially confidential and sensitive, the Council's high level Whitehill and Bordon Draft Infrastructure Delivery Plan is attached as appendix 1 to this response together with an assurance that those high level infrastructure requirements will be delivered by the development, the ongoing work is around matters of detail

2. From the submitted evidence it appears that most of the Whitehill and Bordon Eco/Green Town will be situated within a nil CIL rate charging zone, whilst part will lie within a £60 charging zone. However, the submitted CIL Viability Assessment documents (CIL 10, CIL 11 and CIL 12) focus on sites of up to 75 dwellings, and do not appear to include testing of strategic sites. These are complex documents so it would be appreciated if you could point me in the direction of the viability evidence that underpins the proposed charging zones for the Green Town. I note that paragraph 7.14 in the Council's report to Cabinet on 28 January 2015 (CIL 16) refers to additional testing of strategic site viability at Whitehill and Bordon.

As mentioned above the Regeneration Project Area will deliver about 2,750 dwellings and commercial development along with necessary infrastructure in the Core Strategy period. There have recently been two planning applications submitted for the Louisburg and Quebec Barrack sites for about 600 dwellings, commercial development and infrastructure. Infrastructure has been negotiated via S106 agreements to secure the quantum, phasing and implementation of infrastructure necessary to support the regeneration project objectives. A further planning application has been recently submitted for the Bordon Garrison site and is referred to above. This application is subject to a detailed viability assessment through the development management process. A final application covering the remainder of the Zero CIL Regeneration Project Zone is expected in 2016. These main applications will be covered by S106 agreements securing infrastructure for the Regeneration area and total about 3150 dwellings.

As can be seen from the draft IDP for Whitehill and Bordon the infrastructure required to support the development requires the equivalent of a contribution of about £28,000 per dwelling and 35% affordable housing. Testing of the wider Whitehill and Bordon area has suggested a revised CIL charge of £65 per square metre. This would fail to meet the expectation for infrastructure currently being negotiated through the development management process.

In practical terms, substantial parts of the Regeneration area may well have received planning permission by the time CIL comes into effect. The nil rate is justified on viability grounds bearing in mind the requirement per dwelling which would significantly exceed the amount available in Whitehill and Bordon at £65 per square metre (the £65 per square metre charge is verified by viability testing in the Further Addendum Adams Integra report) and will also enable the on-going and detailed negotiations on funding infrastructure between the Council and the leading landowners to continue without the significant change that a CIL charge would introduce. This provides the best context for ensuring continued good progress on the delivery of the

regeneration project area and the timely delivery of homes, jobs and essential infrastructure.

3. As set out in my email dated 12 February 2015, it would be appreciated if you could provide me with a worked example of a residential development appraisal, similar to the commercial examples in Appendix 8 of the Economic Viability Assessment (CIL 10).

A worked example is provided at appendix 2 of this response. This is a 75-unit appraisal, being the one that is referred to in the January 2015 further addendum report on page 6. The land value per gross hectare, of £1,171,746, can be seen highlighted on the Land Residual tab. That cross-references to appendix 2 of the 2015 further addendum, at the table assuming the gross site area 20% larger than the net area.

Author: Simon Jenkins, East Hampshire District Council, CIL Coordinator

Date issues: 26 February 2015

Appendix 1.

Infrastructure Delivery Plan for Whitehill and Bordon Regeneration Project Area

nfrastructure Development Plan Whitehill & Tota Bordon Green town	al cost or policy-compliant contribution	Funding contributions							
Boldon Green town	Contribution	Developer Public s						(negative figures indicate a short	
		Quebec	ebec Louisburg	DIO land	HCC land at Mill Chase	Other development	party investment	positive figures indicate a potenti surplus which could be reallocate	
		S106	S106	S106 Draft EHDC HCC proposals	S106 Draft EHDC HCC proposals	CIL (TBC depending on funding shortfall and charging schedule)	(Where not recovered through S106 /CIL)		
an an aut									
ransport delief road	£18,500,000					T	£18,500,000	£0	
raffic management on the A325	£6,000,000	£45,000	£225,000	£1,080,000	£60,000		£4,500,000	-£90,000	
Other transport, including	£33,530,000	£378,445	£225,000 £1,275,000	£23,061,600	£1,341,200		£4,500,000	-£90,000 -£7,473,755	
Traffic management in villages	£33,330,000	£376,445	£1,275,000	£23,001,000	£1,341,200			-£1,413,133	
Junction upgrades									
Bus subsidy									
Town-wide travel plan delivery/smarter choices									
N B Costs under review Feb 15									
Itilities									
Energy centre and district heating distribution	£5,000,000							-£5,000,000	
network town centre site					<u> </u>				
Green Infrastructure, Public Open Space, Sports & Leisure									
Bordon SANG	£929,475	£230,975	£698,500					£0	
Hogmoor SANG	£927,360			£927,360	£44,000			£44,000	
SANGS Management, Maintenance and Access Management	£6,107,860	£369,025	£1,844,500	£3,340,335	£554,000			£0	
Green Loop	£253,704	£10,000	£48,000	£182,667	£10,150			-£2,887	
Green Grid	£480,000	£81,000	£300,000	£345,600	£19,200			£265,800	
Household waste and recycling centre	£276,000	£13,300	£52,000	£199,000	£13,800		£0	£2,100	
Sport and Leisure, including:	£4,507,590	£115,000	£450,000	£3,245,465	£184,900			-£512,225	
- Outdoor pitches - New sports hall at secondary school									
- BOSC new changing room block									
- Swimming pool expansion from 4-6 lanes									
- Step 5 football spectator and technical areas									
Replacement 3G pitch when MC site	£900,000				£900,000			£0	
edeveloped	0.1.070.007	055 574	0.400.000	0.4.400.400	000.000				
Public Open Space provision	£4,672,037	£55,571	£430,000	£4,106,466	£80,000			£0	
Public open space maintenance	£6,497,717			£6,497,717					
Accommodation for additional GPs	£434,000	£25,000	£68,000	£324,000	£17,000	£0		£0	
Education									
Primary school provision	£14,500,000	£414,000	£2,070,000	£12,136,800	£758,550			£879,350	
Cost of school extension under review feb 15									
lew six form entry Secondary School to replace	£30,000,000	£400,000	£2,000,000	£9,600,000	£600,000		£18,000,000	£600,000	
Aill Chase Costs under review feb 15	,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,			,,		
Post 16 Education and Skills	£7,290,000		£1,000,000	£2,160,000	£130,000	+	£4,000,000	£0	
Community Infrastructure	21,200,000		21,000,000	22,100,000	2100,000		24,000,000	20	
community facilities and support, including	£4,350,000	£134,640	£507,000	£3,546,000	£150,000			-£12,360	
ontribution towards new leisure centre	24,000,000	£ 10-1,0-10	2007,000	20,040,000	2.00,000			~12,000	
mergency services building, fire and police	£0					+		£0	
combined - expansion on existing								20	
liscellaneous									
HDC monitoring of S106 agreements	£40,000	£10,000	£10,000	£10,000	£10,000			£0	

Appendix 2.

Details of Development

Select Value Point

Select Renewable Requirement

Location: East Hants notional 75 unit site. Addendum January 2015

	Local Authority: E	ast Hants DC							
Approx	ximate Density (DPH)	40	Marketing & Sales (as % of Gross Sales Value)	3.0%		Plannir	ng Infrastructure Costs	Site Prepa	aration
Build (Cost per m² (Houses)	£1,231	Legal Fees on Unit Sale (£ per unit)	£600		Туре	Total	Туре	Cost
Buil	ld Cost per m2 (Flats)	£1,470	Buy Backs or Other Costs	£0		1BF	N/A	Site Preparation	£150,000
	Finance (%APR)	7.0%	Assumed Development Profit (Affordable) (%)	6%		2BF	N/A		
Build & S	ales Period (Months)	30	Assumed Development Profit (Private) (%)	20.0%		2BH	N/A		
Appr	rox. Lead-In (Months)	4	Legal Fees on Land Purchase (as % of Land Value)	0.75%		звн	N/A		
Architect Fees	(as % of Build Costs)	3.0%	Approx. Land Survey Costs	£37,500		4BH	N/A		
Costs) e.e	s Fees (as % of Build g. engineer, planning project manager etc.	4.0%	Approx. Planning Application Costs (£ per unit)		Note: Planning Costs up to max £250,000	5+BH	N/A		
Contingencies	(as % of Build Costs)	3.0%	Planning Infrastructure (Average £ per unit)	£3,333	includes POS £1333 per unit				
Insurances	(as % of Build Costs)	2.5%	Site Preparation (Total £)	£150,000					
					1				
		Select W	ith or Without Grant	Without Grant	CIL				
		Select C	ode for Sustainable Homes Level	3	£110.00				

£150,000.00

Accomodation Schedule, Valuation & Floor Areas

Local Authority: East Hants DC

			·	Private Housing				
Unit Type	1 Bed Flat	2 Bed Flat	2 Bed House	3 Bed House	4 Bed House	5 Bed House	1 Bed House	
No. of Units for Private Sale			11	20	14			
Value per Unit	£150,000	£175,000	£235,000	£285,000	£400,000	£470,000	£0	
Total	N/A	N/A	£2,585,000	£5,700,000	£5,600,000	N/A	N/A	
Average Floor Area (m²)	46	65	76	90	121	160	0	
			Afford	lable Housing (GN R	ent)			
No. of Affordable Units				15	6			
Payment to Developer Per Unit (Taken from Proval or Similar)	£90,000	£105,000	£141,000	£171,000	£240,000			
Total	N/A	N/A	N/A	£2.565.000	£1.440.000	N/A	N/A	
Average Floor Area (m²)	46	65	76	90	121	160	0	
			Afforda	ble Housing (Interme	ediate)			
No. of Intermediate Units			4	5				
Payment to Developer Per Unit (Taken from Proval or Similar)	£90,000	£105,000	£141,000	£171,000	£240,000			
Total	N/A	N/A	£564.000	£855,000	N/A	N/A	N/A	
Average Floor Area (m²)	46	65	76	90	121	160	0	
Total Number of Units	0	0	15	40	20	0	0	
Total Floor Area (m²)	0	0	1140	3600	2420	0	0	
Total Build Cost Per Unit Type	£0	£0	£1,403,340	£4,431,600	£2,979,020	£0	£0	
Total Sales Revenue (Private & Affordable	£0.00	£0.00	£3,149,000.00	£9,120,000.00	£7,040,000.00	£0.00	£0.00	
Total floor area (market)	0	0	836	1800	1694	0	0	
Total Number of Units	75	Total floor area (market)	Percentage Private	60%				45
Total Floor Area (m²)	7160	4,330	Percentage Affordable	40%				30
Total Build Cost	£8,813,960		Percentage GN Rent (of total affordable)	0%				21
Total Sales Revenue (Private & Affordable	£19,309,000.00		Percentage Intermediate (of total affordable)	30%				9
		•		40001				76

10%

	Values								
Value Point	1-Bed Flats	2-Bed Flats	2-Bed Houses	3-Bed Houses	4-Bed Houses	5 bed houses	1 bed houses		£ / sq m Equivalent
1	£121,500	£144,000	£193,500	£238,500	£315,000	£351,000			£0
2	£135,000	£160,000	£215,000	£265,000	£350,000	£390,000			£0
3	£150,000	£175,000	£235,000	£285,000	£400,000	£470,000			£0
4	£160,000	£190,000	£265,000	£320,000	£430,000	£550,000			£0
5	£180,000	£240,000	£290,000	£365,000	£480,000	£600,000			£0
6	£198,000	£264,000	£319,000	£401,500	£528,000	£660,000	£0		£0
7	£0	03	£0	£0	£0	£0	£0		£0
8	£0	£0	£0	£0	£0	£0	£0		£0
No of Persons	2	3	4	5	6	7	7		

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IX.										
	Values									
Value Point	1-Bed Flats	2-Bed Flats	2-Bed Houses	3-Bed Houses	4-Bed Houses	5 bed houses	1 bed houses		£/sq m Equivalen	
1	£72,900	£86,400	£116,100	£143,100	£189,000				£0	
2	£81,000	£96,000	£129,000	£159,000	£210,000				£0	
3	£90,000	£105,000	£141,000	£171,000	£240,000				£0	
4	£96,000	£114,000	£159,000	£192,000	£258,000			-	£0	
5	£108,000	£144,000	£174,000	£219,000	£288,000				£0	
6	£118,800	£158,400	£191,400	£240,900	£316,800			•	£0	

				Va	lues			
Value Point	1-Bed Flats	2-Bed Flats	2-Bed Houses	3-Bed Houses	4-Bed Houses	5 bed houses	1 bed houses	£/sq m Eq
1	£72,900	£86,400	£116,100	£143,100	£189,000			£0
2	£81,000	£96,000	£129,000	£159,000	£210,000			£0
3	£90,000	£105,000	£141,000	£171,000	£240,000			£0
4	£96,000	£114,000	£159,000	£192,000	£258,000			£0
5	£108,000	£144,000	£174,000	£219,000	£288,000			£0
6	£118.800	£158 400	£191 400	£240.900	£316 800			60

Land Residual Appraisal

East Hants notional 75 unit site. Addendum January 2015

Sales Value		Land Costs		
		Buy Backs or Other Costs =	£0	
Total Number of Units =	75	Survey Costs =	£37,500	
Sales Value (Private) =	£13,885,000	Planning Application Costs =	£21,924	
Affordable Housing Payment =	£5,424,000	Finance related to Land Purchase =	£703,738	
Estimated Gross Sales Value =	£19,309,000		,	
<u>Development Costs</u>		Legal Fees Relating to Land Purchase =	£26,612	
Build Costs (Incl CfSH)=	£8,813,960	Total Land Associated Costs =	£789,774	
Build Costs (Incl Renewables) =	£9,076,460			
Cost of CIL =	£476,300			
Site Abnormals =	£150,000			
Architect Fees =	£272,294	Residual Amount for Land =	£2,758,486	
Consultants Fees =	£363,058	Stamp Duty =	£110,339	
Insurances =	£226,912			
Total Development Costs =	£10,565,024			
Finance Related to Abnormals =	£39,375	<u>APPROXIMATE LAND RESIDUAL =</u>	£2,648,146	
Finance Related to Build Costs =	£794,190			
Finance Related to Fees =	£113,172	Approx. Land Value as % of GDV =	13.7%	
Selling Agents Fees =	£579,270	Approx. Land Value (£ / Hectare):	£1,412,345	
Legal Fees on Sale =	£45,000	Based on a density of:	40	DPI
Planning Infrastructure Payments =	£249,975	and net site size of:	1.88	Ha
Contingencies =	£272,294			
Č	•	Approx. Land Value (£ / Hectare):	£1,171,746	
Development Profit (% of GDV) =	£3,102,440	Based on a density of:	40	DP
		and gross site size of:	2.26	На
Sum Remaining For Land Purchase & Costs =	£3,548,260			